

# NWIA Home Sales Report

## Residential Sales

### March, 2023

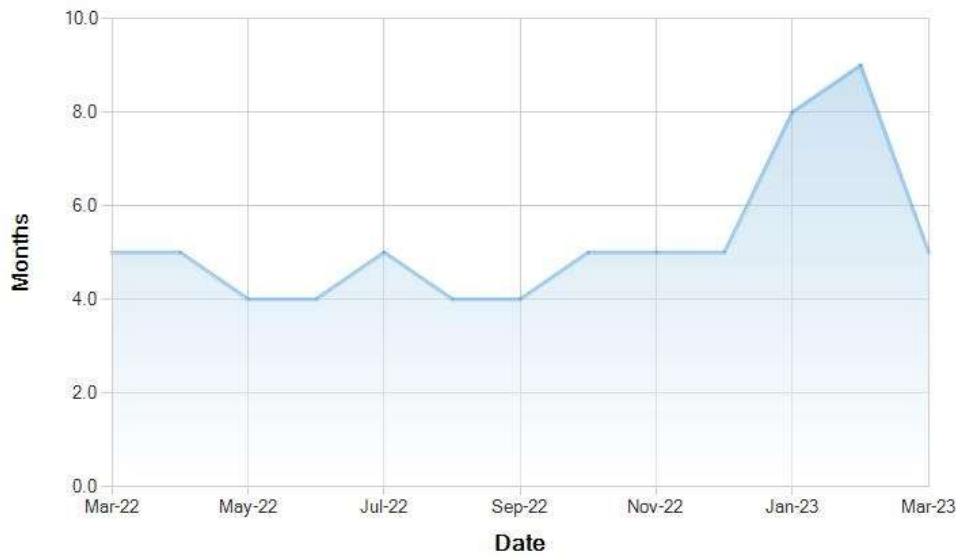


	March 2023	March 2022	YTD 2023	YTD 2022
<b>Active listing count</b>	318	248	867	611
<b>Average list price current actives</b>	\$357,086	—	---	----
<b>Number sold</b>	187	189	414	518
<b>Sold volume</b>	\$45,228,534	\$35,937,616	\$91,859,124	\$98,608,596
<b>Average sale price for sold properties</b>	\$255,746	\$195,742	\$235,535	\$198,826
<b>Average list price for sold properties</b>	\$261,513	\$198,797	\$242,931	\$202,277
<b>Avg DOM for sold properties</b>	41	40	47	37

- Data includes all residential properties in the NWIA MLS. This includes 13 counties.
- Charts on following pages include all property types in the NWIA MLS.
- Data is deemed reliable, but not guaranteed.

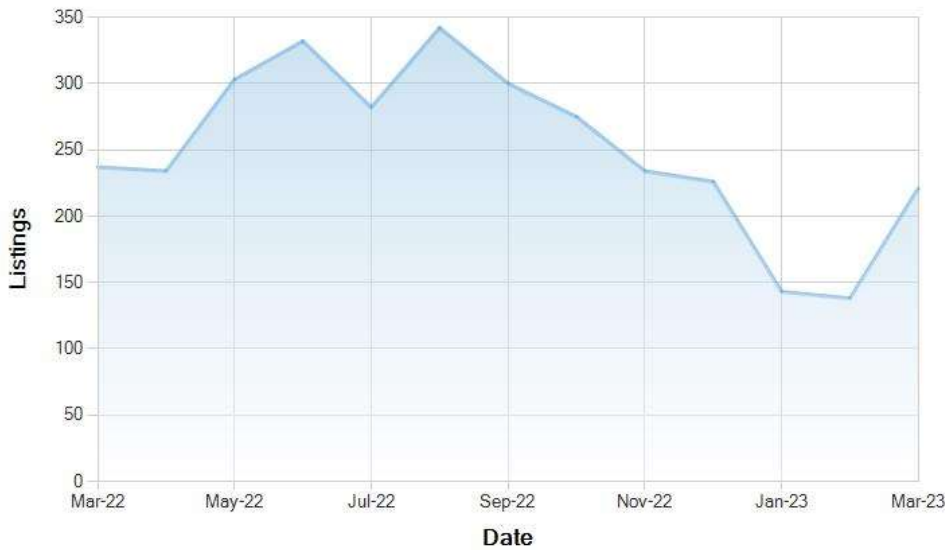
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**Market Absorption Rate  
Northwest Iowa Board of REALTORS®  
Mar 2022 - Mar 2023**



Date Created: 4/11/2023  
 Source: Northwest Iowa Board of REALTORS®  
 Information provided is deemed reliable but not guaranteed.  
 Criteria: Class=RE,FM,CM,MU,BL AND Date Range=03/01/2022-03/31/2023

**Total Number of Listings Sold  
Northwest Iowa Board of REALTORS®  
Mar 2022 - Mar 2023**



Date Created: 4/11/2023  
 Source: Northwest Iowa Board of REALTORS®  
 Information provided is deemed reliable but not guaranteed.  
 Criteria: Class=RE,FM,CM,MU,BL AND Date Range=03/01/2022-03/31/2023

**Sale vs. List Price Ratio**  
**Northwest Iowa Board of REALTORS®**  
**Mar 2022 - Mar 2023**



Date Created: 4/11/2023  
 Source: Northwest Iowa Board of REALTORS®  
 Information provided is deemed reliable but not guaranteed.  
 Criteria: Class=RE,FM,CM,MU,BL AND Date Range=03/01/2022-03/31/2023 AND Status=C

**Average Days on Market**  
**Northwest Iowa Board of REALTORS®**  
**Mar 2022 - Mar 2023**



Date Created: 4/11/2023  
 Source: Northwest Iowa Board of REALTORS®  
 Information provided is deemed reliable but not guaranteed.  
 Criteria: Class=RE,FM,CM,MU,BL AND Date Range=03/01/2022-03/31/2023

Data chart includes all residential properties in the NWIA MLS. Graphics include all property types in the NWIA MLS. This includes 13 counties. Data is deemed reliable, but is not guaranteed.

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