



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics | May 2022 | May 2021 | + / - | YTD 2022 | YTD 2021 | + / - |
|--|--------------|--------------|--------|---------------|---------------|--------|
| Listing Activity Charts Metrics | | | | | | |
| New Listing Count | 283 | 312 | -9.3% | 1,133 | 1,274 | -11.1% |
| New Listing Volume | \$78,247,131 | \$66,375,560 | +17.9% | \$282,013,384 | \$269,828,924 | +4.5% |
| Active Listing Count | 242 | 297 | -18.5% | N/A | N/A | |
| Active Listing Volume | \$87,916,402 | \$79,154,730 | +11.1% | N/A | N/A | |
| Average Listing Price | \$363,291 | \$266,514 | +36.3% | \$314,359 | \$259,713 | +21% |
| Months of Inventory | 1.3 | 1.2 | +8.6% | 1.1 | 1.9 | -43.9% |
| Sales Activity Charts Metrics | | | | | | |
| Closed Sales Count | 214 | 252 | -15.1% | 900 | 1,054 | -14.6% |
| Closed Sales Volume | \$49,804,177 | \$48,881,768 | +1.9% | \$190,930,014 | \$200,383,791 | -4.7% |
| Average Sales Price | \$232,730 | \$193,975 | +20% | \$212,144 | \$190,117 | +11.6% |
| Average Sales Price per Sq Ft | \$118 | \$102 | +16.2% | \$114 | \$100 | +14.7% |





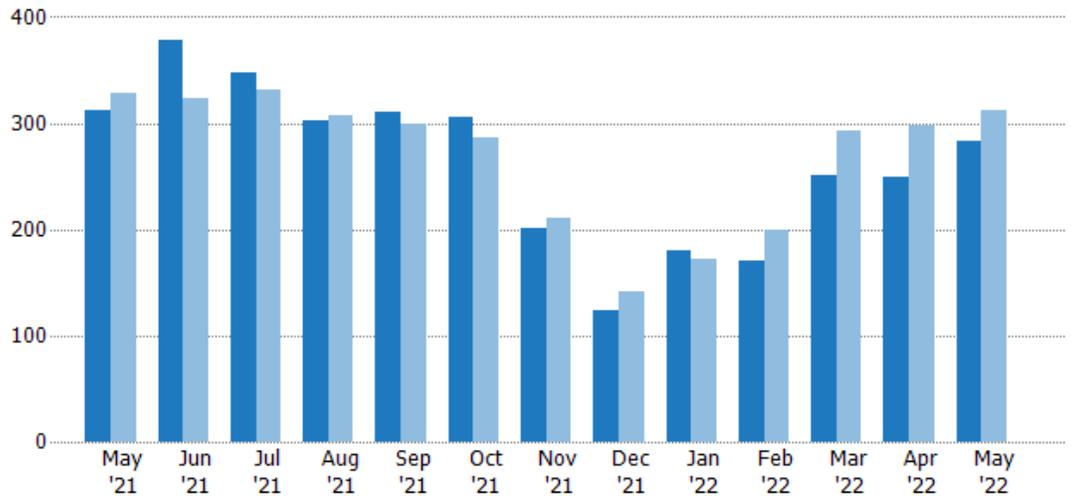
New Listings

The number of new residential listings that were added each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| May '22 | 283 | -9.3% |
| May '21 | 312 | -5.2% |
| May '20 | 329 | -0.6% |



| | | | | | | | | | | | | | |
|--------------------------------|-----|-----|-----|-----|-----|-----|-----|------|-----|------|------|------|-----|
| Current Year | 312 | 378 | 348 | 303 | 310 | 306 | 201 | 123 | 180 | 170 | 251 | 249 | 283 |
| Prior Year | 329 | 324 | 331 | 308 | 299 | 287 | 211 | 142 | 172 | 200 | 292 | 298 | 312 |
| Percent Change from Prior Year | -5% | 17% | 5% | -2% | 4% | 7% | -5% | -13% | 5% | -15% | -14% | -16% | -9% |

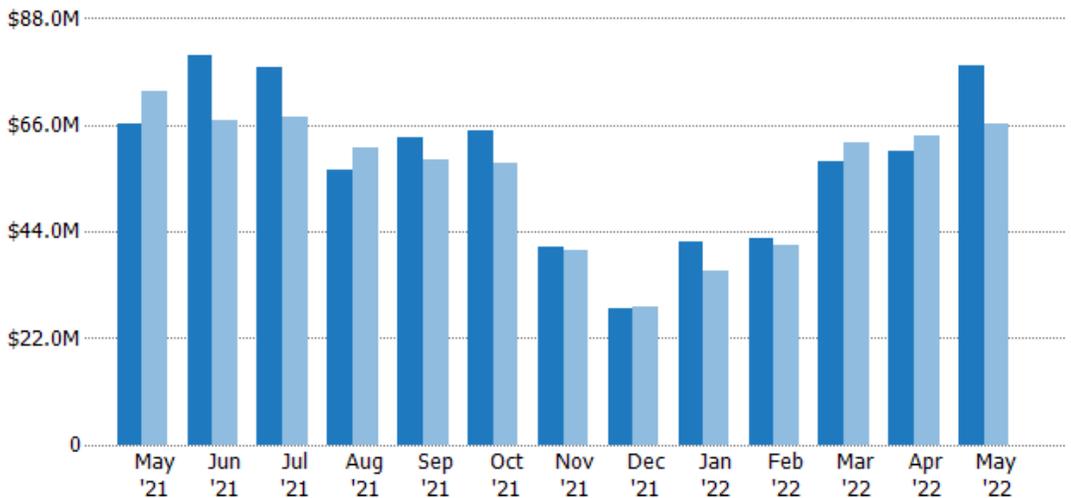
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

| Month/Year | Volume | % Chg. |
|------------|---------|--------|
| May '22 | \$78.2M | 17.9% |
| May '21 | \$66.4M | -9.3% |
| May '20 | \$73.1M | -12.4% |



| | | | | | | | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year | \$66.4M | \$80.5M | \$78M | \$56.9M | \$63.4M | \$64.9M | \$41M | \$28.1M | \$41.9M | \$42.5M | \$58.7M | \$60.7M | \$78.2M |
| Prior Year | \$73.1M | \$66.9M | \$67.5M | \$61.5M | \$59M | \$58.3M | \$40.2M | \$28.4M | \$36M | \$41.4M | \$62.3M | \$63.8M | \$66.4M |
| Percent Change from Prior Year | -9% | 20% | 16% | -7% | 7% | 11% | 2% | -1% | 17% | 3% | -6% | -5% | 18% |





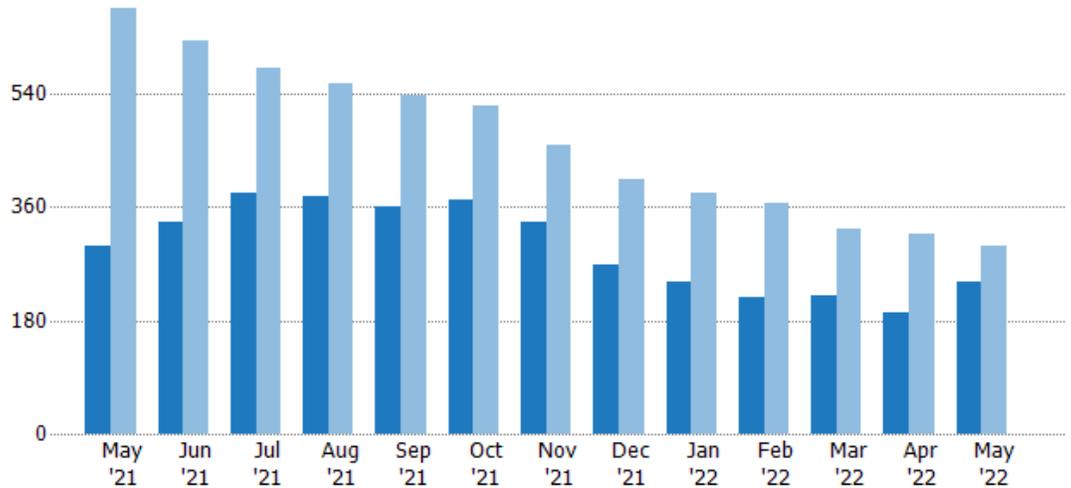
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| May '22 | 242 | -18.5% |
| May '21 | 297 | -56.1% |
| May '20 | 676 | 0.7% |



| | | | | | | | | | | | | | |
|--------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Current Year | 297 | 335 | 383 | 376 | 360 | 372 | 337 | 267 | 242 | 217 | 219 | 192 | 242 |
| Prior Year | 676 | 623 | 581 | 557 | 538 | 520 | 458 | 404 | 383 | 365 | 325 | 316 | 297 |
| Percent Change from Prior Year | -56% | -46% | -34% | -32% | -33% | -28% | -26% | -34% | -37% | -41% | -33% | -39% | -19% |

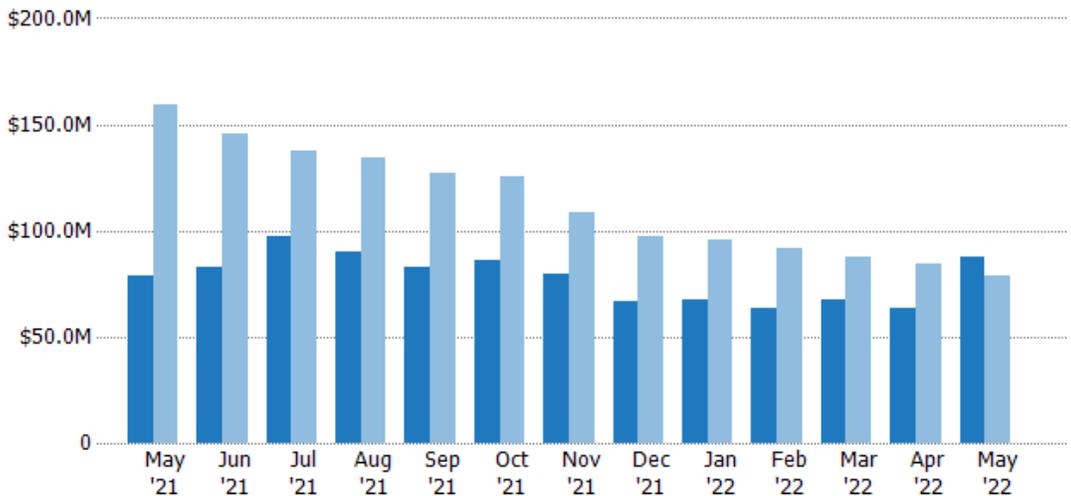
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

| Month/Year | Volume | % Chg. |
|------------|---------|--------|
| May '22 | \$87.9M | 11.1% |
| May '21 | \$79.2M | -50.4% |
| May '20 | \$160M | -1.4% |



| | | | | | | | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year | \$79.2M | \$82.8M | \$97.5M | \$89.9M | \$82.8M | \$86.3M | \$79.5M | \$66.6M | \$67.6M | \$63.2M | \$67.7M | \$63.2M | \$87.9M |
| Prior Year | \$160M | \$146M | \$138M | \$134M | \$127M | \$126M | \$108M | \$97.1M | \$95.6M | \$91.3M | \$87.8M | \$84M | \$79.2M |
| Percent Change from Prior Year | -50% | -43% | -29% | -33% | -35% | -31% | -27% | -31% | -29% | -31% | -23% | -25% | 11% |





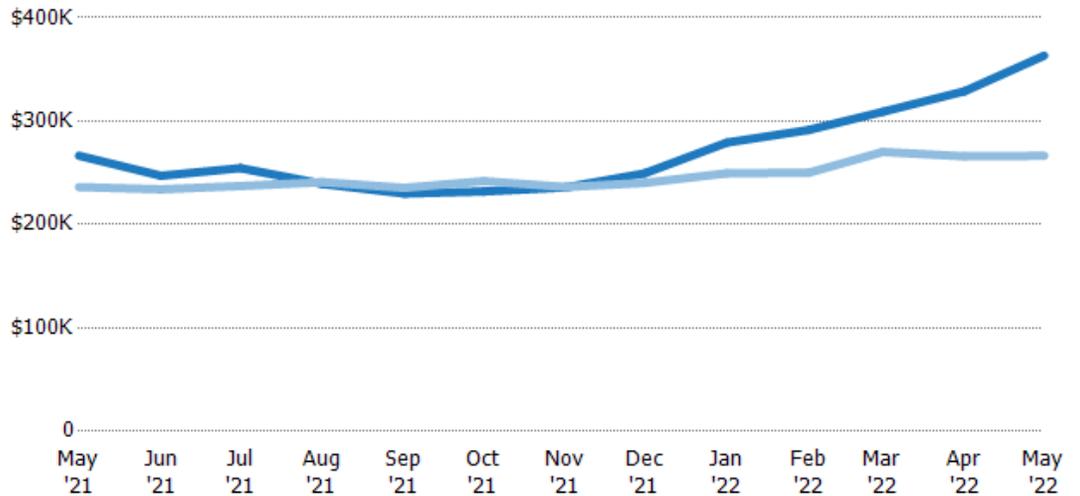
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

| Month/Year | Price | % Chg. |
|------------|--------|--------|
| May '22 | \$363K | 36.3% |
| May '21 | \$267K | 12.9% |
| May '20 | \$236K | -2.1% |



| | | | | | | | | | | | | | |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year | \$267K | \$247K | \$255K | \$239K | \$230K | \$232K | \$236K | \$250K | \$279K | \$291K | \$309K | \$329K | \$363K |
| Prior Year | \$236K | \$234K | \$237K | \$241K | \$235K | \$242K | \$236K | \$240K | \$250K | \$250K | \$270K | \$266K | \$267K |
| Percent Change from Prior Year | 13% | 6% | 7% | -1% | -2% | -4% | 0% | 4% | 12% | 17% | 14% | 24% | 36% |

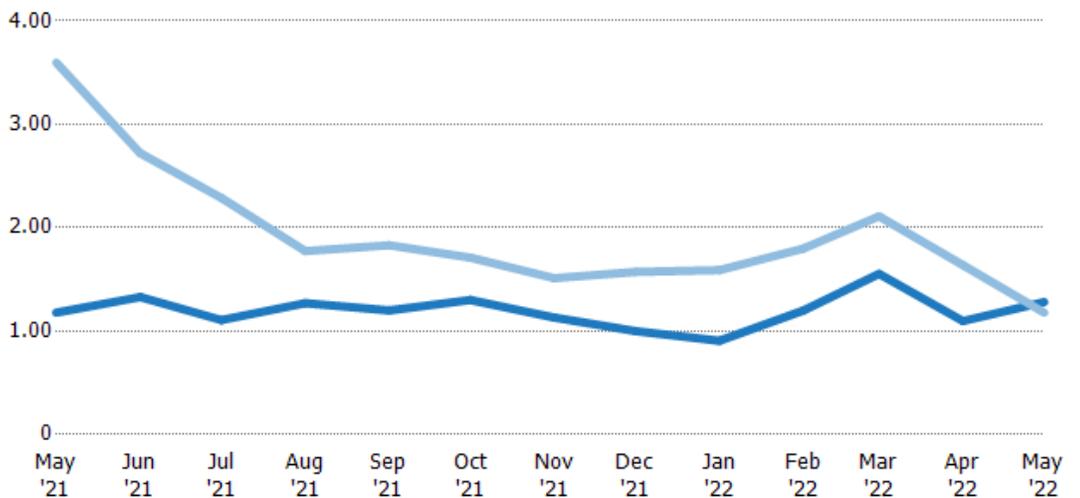
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

| Month/Year | Months | % Chg. |
|------------|--------|--------|
| May '22 | 1.28 | 8.6% |
| May '21 | 1.18 | -67.2% |
| May '20 | 3.6 | -3.9% |



| | | | | | | | | | | | | | |
|--------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Current Year | 1.18 | 1.33 | 1.11 | 1.27 | 1.2 | 1.3 | 1.13 | 1 | 0 | 1.2 | 1.55 | 1.1 | 1.28 |
| Prior Year | 3.6 | 2.72 | 2.29 | 1.77 | 1.83 | 1.71 | 1.51 | 1.57 | 1.59 | 1.8 | 2.11 | 1.64 | 1.18 |
| Percent Change from Prior Year | -67% | -51% | -52% | -28% | -34% | -24% | -25% | -36% | -43% | -33% | -26% | -33% | 9% |



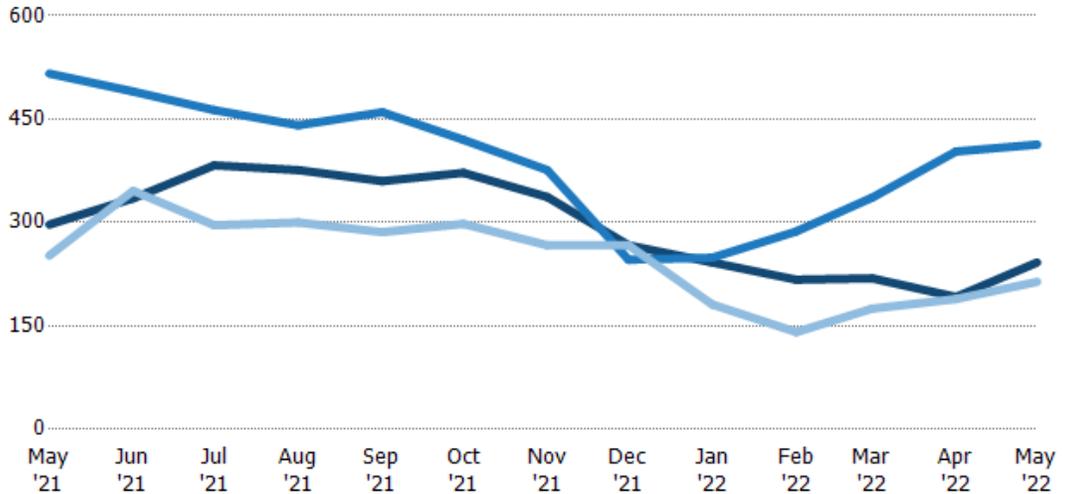


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



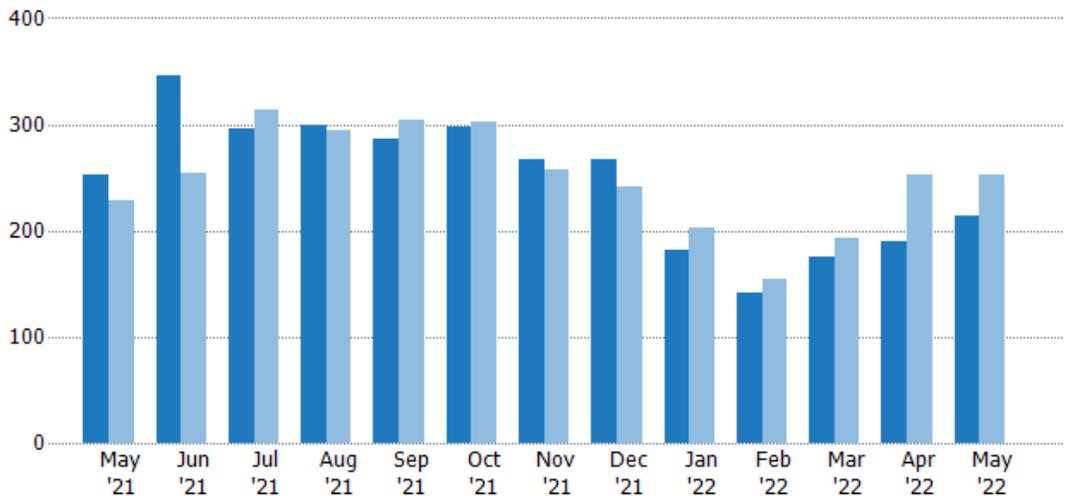
| | May '21 | Jun '21 | Jul '21 | Aug '21 | Sep '21 | Oct '21 | Nov '21 | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 | May '22 |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Active | 297 | 335 | 383 | 376 | 360 | 372 | 337 | 267 | 242 | 217 | 219 | 192 | 242 |
| Pending | 516 | 490 | 463 | 441 | 460 | 420 | 376 | 246 | 249 | 287 | 336 | 403 | 413 |
| Sold | 252 | 346 | 296 | 300 | 286 | 298 | 267 | 267 | 181 | 141 | 175 | 189 | 214 |

Closed Sales

The total number of residential properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



| Month/Year | Count | % Chg. |
|------------|-------|--------|
| May '22 | 214 | -15.1% |
| May '21 | 252 | 10% |
| May '20 | 229 | 23.1% |

| | May '21 | Jun '21 | Jul '21 | Aug '21 | Sep '21 | Oct '21 | Nov '21 | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 | May '22 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year | 252 | 346 | 296 | 300 | 286 | 298 | 267 | 267 | 181 | 141 | 175 | 189 | 214 |
| Prior Year | 229 | 254 | 314 | 294 | 304 | 303 | 257 | 241 | 203 | 154 | 193 | 252 | 252 |
| Percent Change from Prior Year | 10% | 36% | -6% | 2% | -6% | -2% | 4% | 11% | -11% | -8% | -9% | -25% | -15% |





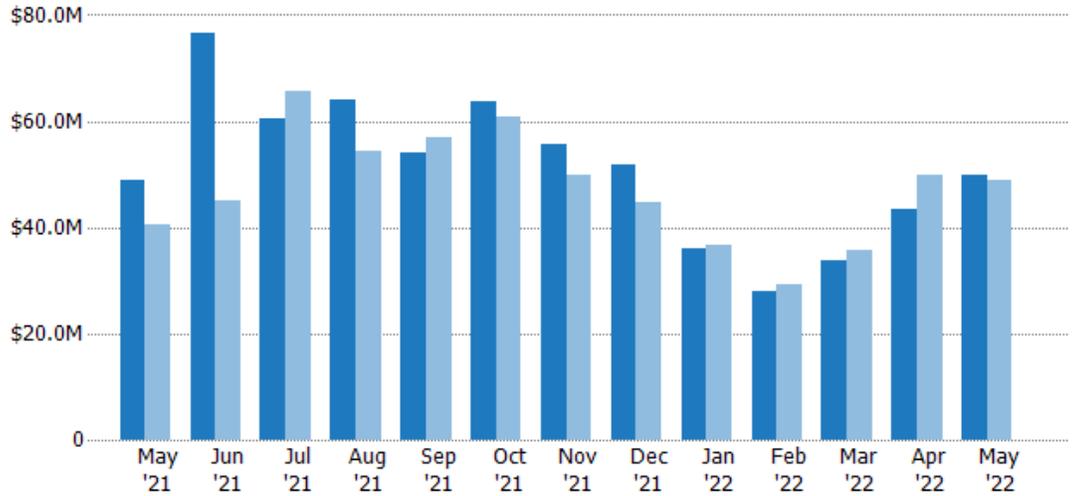
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

| Month/ Year | Volume | % Chg. |
|----------------|---------|--------|
| May '22 | \$49.8M | 1.9% |
| May '21 | \$48.9M | 21.1% |
| May '20 | \$40.4M | 19.5% |



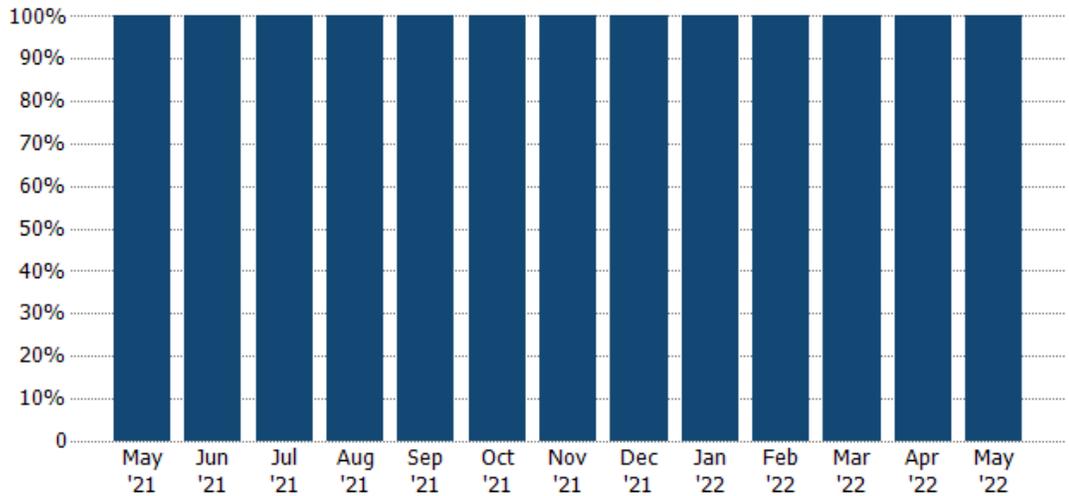
| | | | | | | | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year | \$48.9M | \$76.5M | \$60.5M | \$64.1M | \$54.1M | \$63.6M | \$55.8M | \$51.8M | \$36M | \$27.9M | \$33.8M | \$43.4M | \$49.8M |
| Prior Year | \$40.4M | \$45M | \$65.5M | \$54.4M | \$56.9M | \$60.8M | \$50M | \$44.7M | \$36.7M | \$29.2M | \$35.7M | \$49.9M | \$48.9M |
| Percent Change from Prior Year | 21% | 70% | -8% | 18% | -5% | 5% | 12% | 16% | -2% | -4% | -5% | -13% | 2% |

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



| | | | | | | | | | | | | | |
|-------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Single Family Residence | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
|-------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|

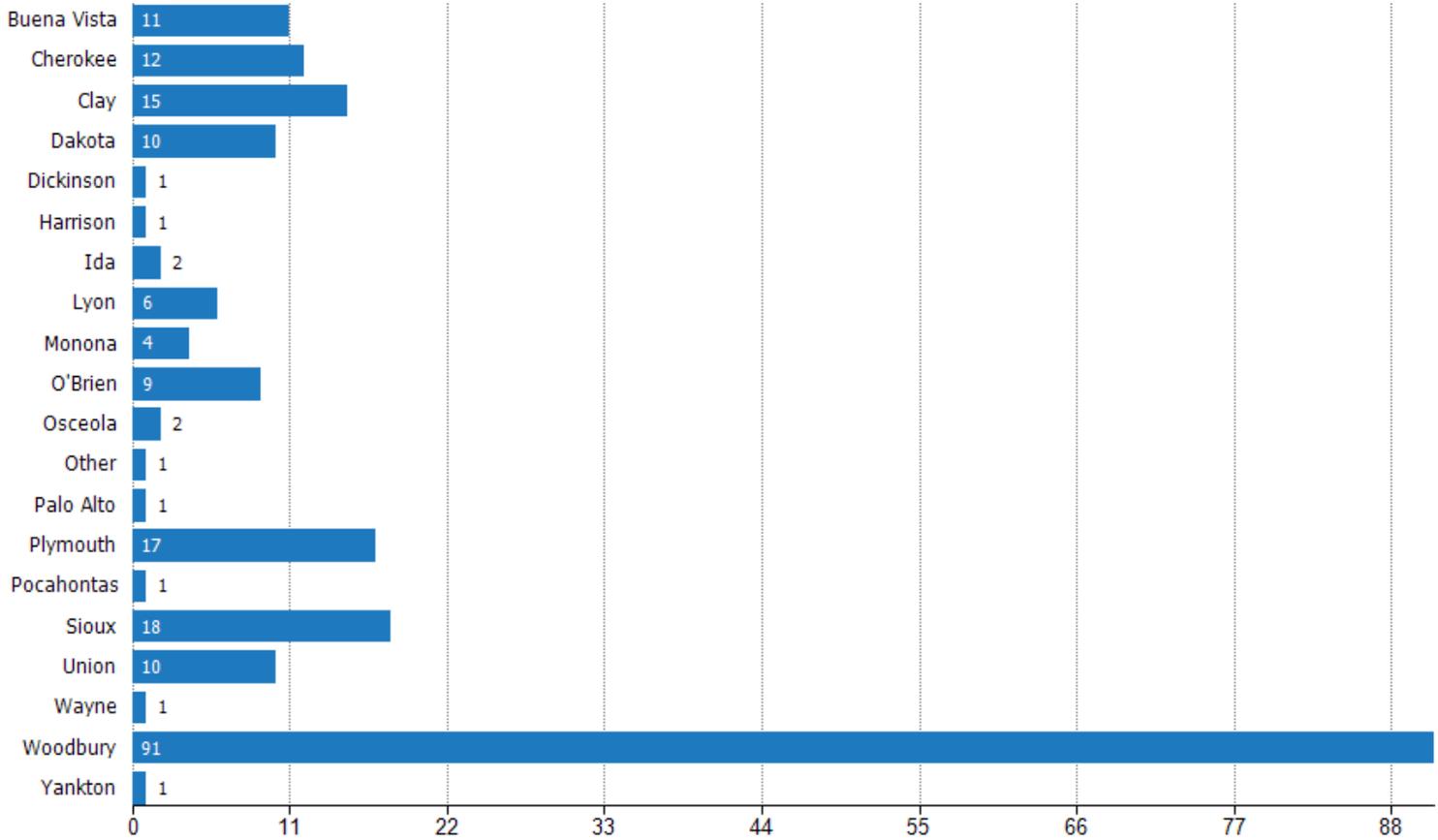




Closed Sales (By County)

The total number of residential properties sold during the last month by county.

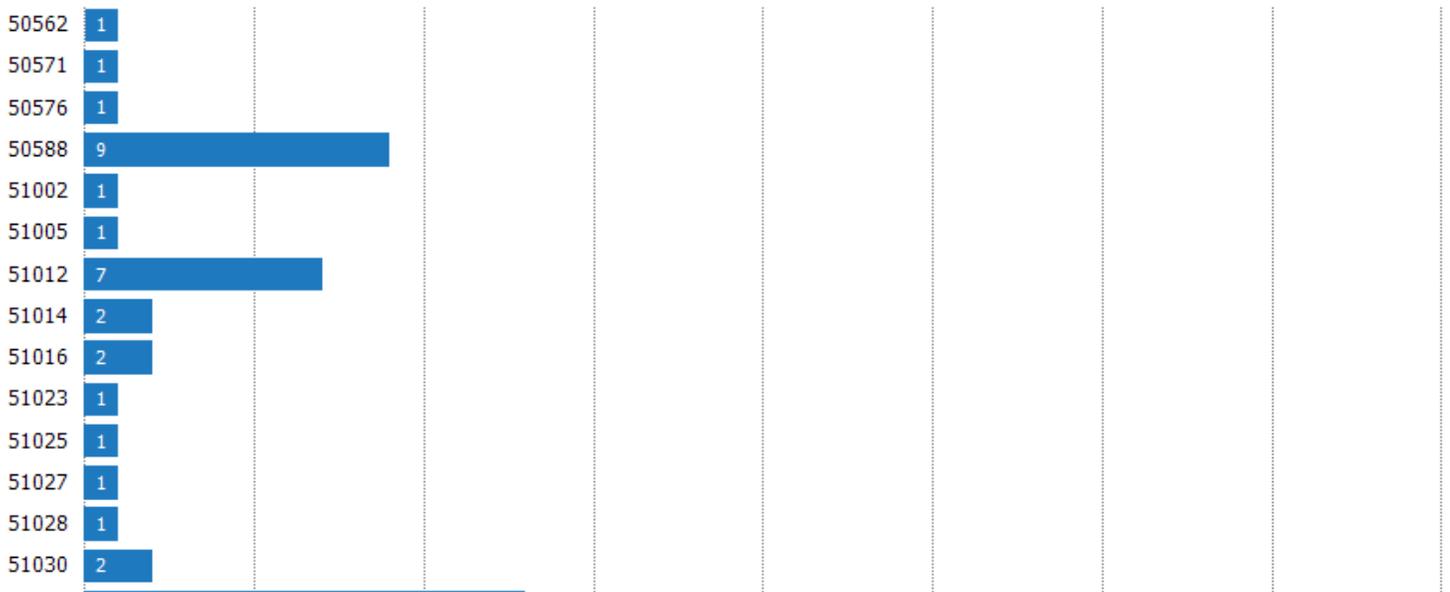
Filters Used: Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Multifamily/Multiplex, Other Residential, Single Family

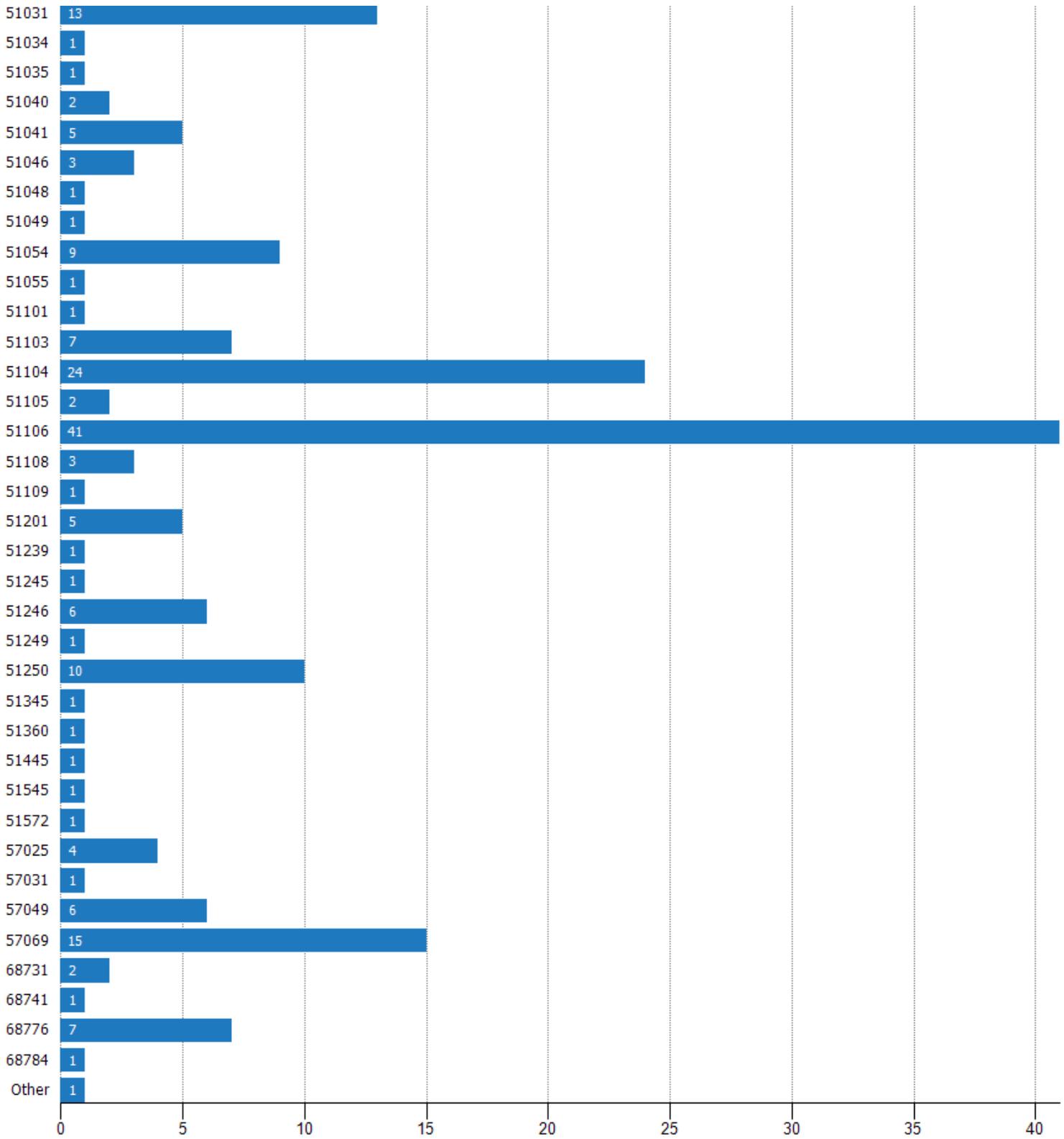


Closed Sales (By Zip)

The total number of residential properties sold during the last month by zip.

Filters Used: Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Multifamily/Multiplex, Other Residential, Single Family





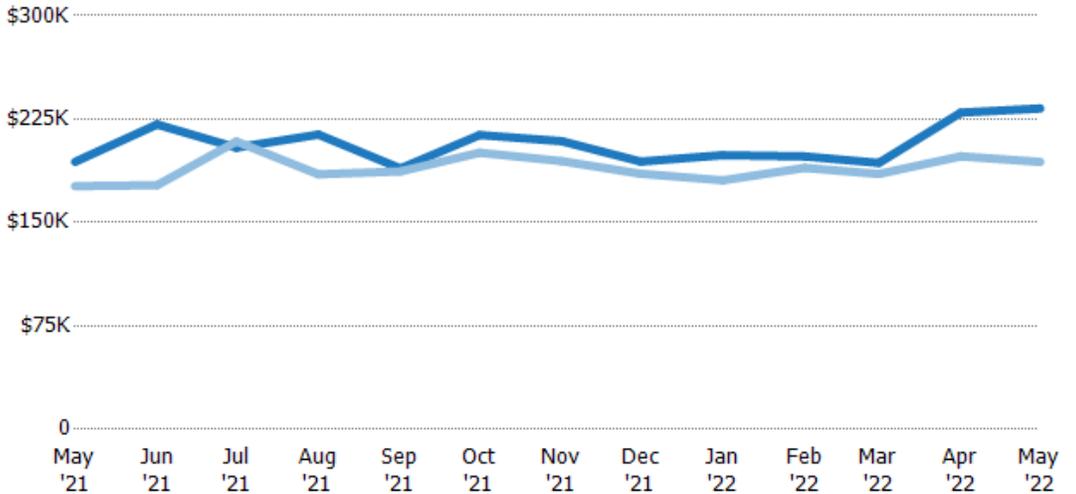


Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



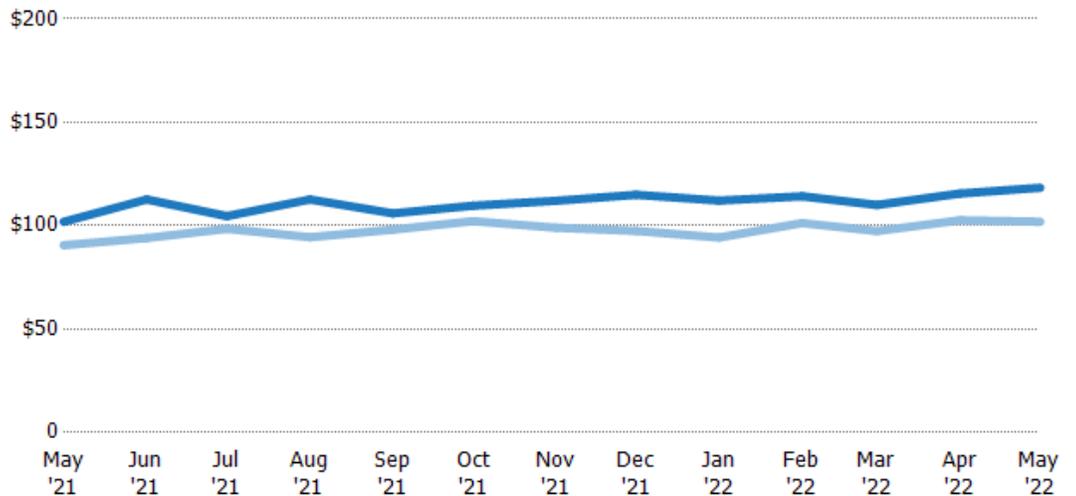
| | May '21 | Jun '21 | Jul '21 | Aug '21 | Sep '21 | Oct '21 | Nov '21 | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 | May '22 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year | \$194K | \$221K | \$204K | \$214K | \$189K | \$213K | \$209K | \$194K | \$199K | \$198K | \$193K | \$230K | \$233K |
| Prior Year | \$176K | \$177K | \$209K | \$185K | \$187K | \$201K | \$195K | \$185K | \$181K | \$190K | \$185K | \$198K | \$194K |
| Percent Change from Prior Year | 10% | 25% | -2% | 16% | 1% | 6% | 7% | 5% | 10% | 4% | 4% | 16% | 20% |

Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



| | May '21 | Jun '21 | Jul '21 | Aug '21 | Sep '21 | Oct '21 | Nov '21 | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 | May '22 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year | \$102 | \$113 | \$105 | \$113 | \$106 | \$110 | \$112 | \$115 | \$112 | \$114 | \$110 | \$116 | \$118 |
| Prior Year | \$90.6 | \$94 | \$98.5 | \$94.4 | \$98.1 | \$102 | \$99 | \$97.5 | \$94.3 | \$101 | \$97.4 | \$103 | \$102 |
| Percent Change from Prior Year | 13% | 20% | 6% | 19% | 8% | 7% | 13% | 18% | 19% | 13% | 13% | 13% | 16% |



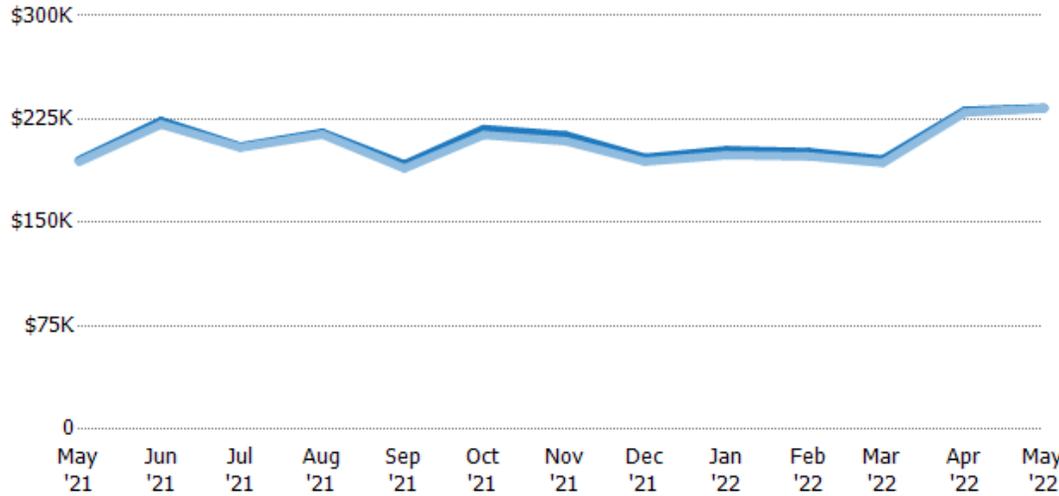


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



| | May '21 | Jun '21 | Jul '21 | Aug '21 | Sep '21 | Oct '21 | Nov '21 | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 | May '22 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg List Price | \$195K | \$224K | \$205K | \$215K | \$192K | \$218K | \$213K | \$197K | \$202K | \$201K | \$196K | \$231K | \$233K |
| Avg Sales Price | \$194K | \$221K | \$204K | \$214K | \$189K | \$213K | \$209K | \$194K | \$199K | \$198K | \$193K | \$230K | \$233K |
| Avg Sales Price as a % of Avg List Price | 99% | 99% | 100% | 99% | 99% | 98% | 98% | 99% | 98% | 98% | 99% | 99% | 100% |





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: May 2022

Run Date: 06/07/2022

Scheduled: No

Report Date Range: From 5/2021 To: 5/2022

Information Included

- Include Cover Sheet
- Include Key Metric Summary *
- Include Metrics By: County, ZIP Code
- Averages
- Include Appendix
- Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS: All

Listing Filters

Property Types: Condo/Townhouse/Apt. Mobile/Manufactured Multifamily/Multiplex
 Other Residential Single Family

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 5/2022 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area

