



## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	204	293	-30.4%	806	947	-14.9%
New Listing Volume	\$50,870,344	\$62,563,943	-18.7%	\$194,341,403	\$200,025,914	-2.8%
Active Listing Count	205	315	-34.9%	N/A	N/A	
Active Listing Volume	\$67,211,018	\$83,626,934	-19.6%	N/A	N/A	
Average Listing Price	\$327,859	\$265,482	+23.5%	\$302,390	\$258,032	+17.2%
Months of Inventory	1.2	1.7	-29.2%	1.2	2.1	-45.6%
<b>Sales Activity Charts Metrics</b>						
Closed Sales Count	122	243	-49.8%	614	774	-20.7%
Closed Sales Volume	\$29,278,842	\$48,177,767	-39.2%	\$126,422,544	\$146,530,443	-13.7%
Average Sales Price	\$239,991	\$198,262	+21%	\$205,900	\$189,316	+8.8%
Average Sales Price per Sq Ft	\$118	\$102	+15.7%	\$114	\$99	+15.2%





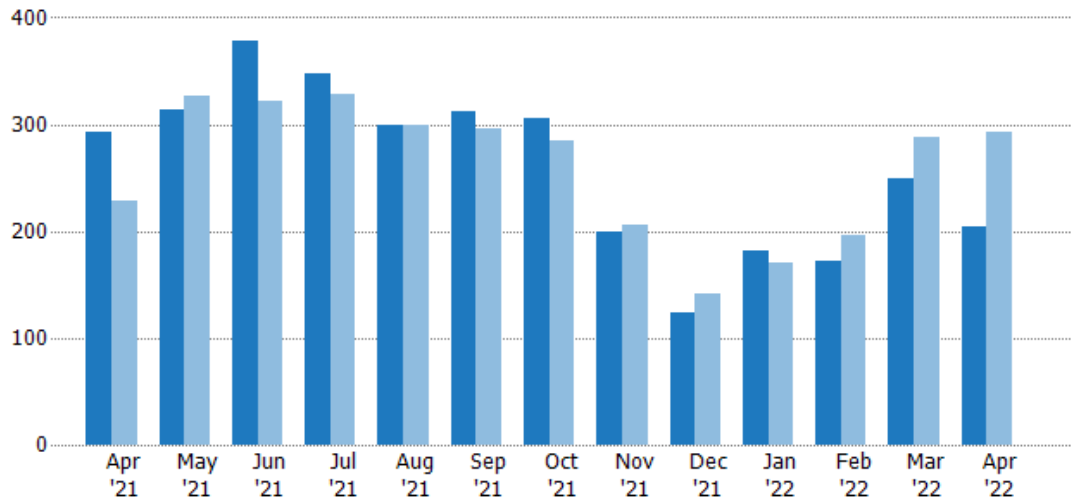
## New Listings

The number of new residential listings that were added each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family

Month/Year	Count	% Chg.
Apr '22	204	-30.4%
Apr '21	293	27.9%
Apr '20	229	47.6%



Current Year	293	313	378	348	300	312	305	199	123	181	172	249	204
Prior Year	229	326	322	328	300	296	285	206	141	170	196	288	293
Percent Change from Prior Year	28%	-4%	17%	6%	0%	5%	7%	-3%	-13%	6%	-12%	-14%	-30%

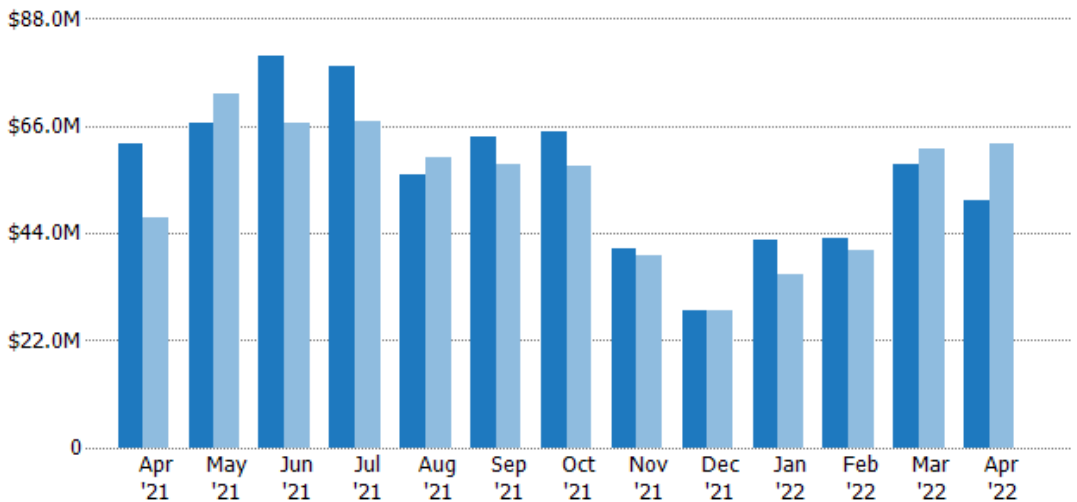
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family

Month/Year	Volume	% Chg.
Apr '22	\$50.9M	-18.7%
Apr '21	\$62.6M	32.3%
Apr '20	\$47.3M	42.3%



Current Year	\$62.6M	\$66.5M	\$80.5M	\$78.4M	\$56.1M	\$63.9M	\$64.8M	\$40.9M	\$28.1M	\$42.6M	\$42.8M	\$58M	\$50.9M
Prior Year	\$47.3M	\$72.8M	\$66.5M	\$66.9M	\$59.5M	\$58.3M	\$57.7M	\$39.3M	\$28M	\$35.6M	\$40.6M	\$61.2M	\$62.6M
Percent Change from Prior Year	32%	-9%	21%	17%	-6%	10%	12%	4%	0%	20%	6%	-5%	-19%





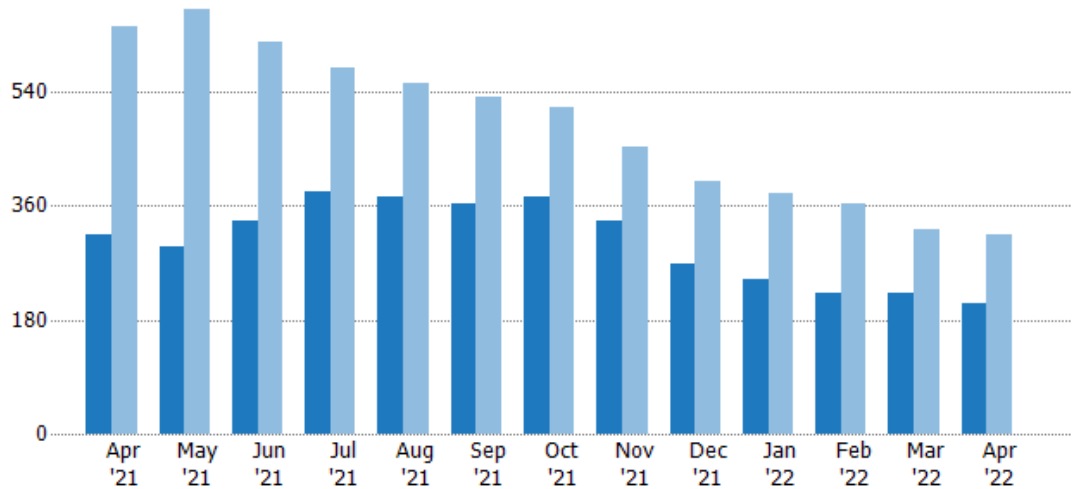
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family

Month/ Year	Count	% Chg.
Apr '22	205	-34.9%
Apr '21	315	-51.1%
Apr '20	644	-1.1%



Current Year	315	296	335	383	375	362	373	337	267	245	221	222	205
Prior Year	644	669	619	578	553	532	515	452	400	379	362	323	315
Percent Change from Prior Year	-51%	-56%	-46%	-34%	-32%	-32%	-28%	-25%	-33%	-35%	-39%	-31%	-35%

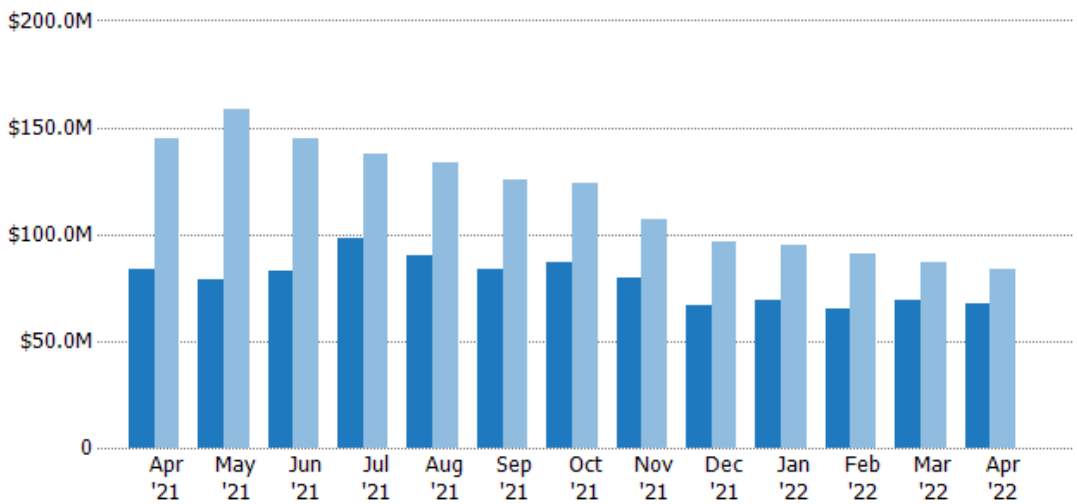
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$67.2M	-19.6%
Apr '21	\$83.6M	-42.2%
Apr '20	\$145M	-1.7%



Current Year	\$83.6M	\$79M	\$82.8M	\$97.9M	\$89.7M	\$83.5M	\$86.9M	\$79.7M	\$66.8M	\$68.9M	\$64.7M	\$69.2M	\$67.2M
Prior Year	\$145M	\$159M	\$145M	\$137M	\$133M	\$125M	\$124M	\$107M	\$96.2M	\$94.6M	\$90.4M	\$87.2M	\$83.6M
Percent Change from Prior Year	-42%	-50%	-43%	-29%	-33%	-33%	-30%	-25%	-31%	-27%	-28%	-21%	-20%



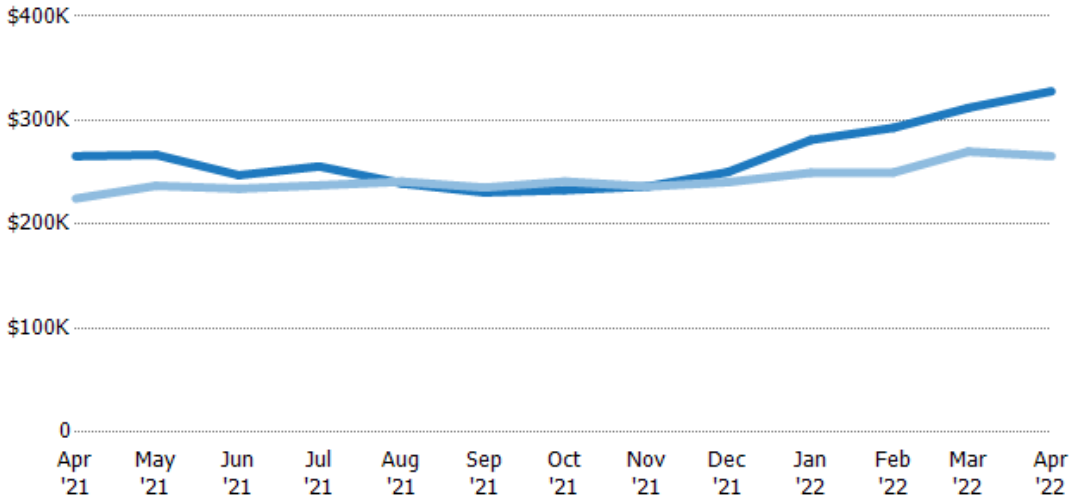


## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family



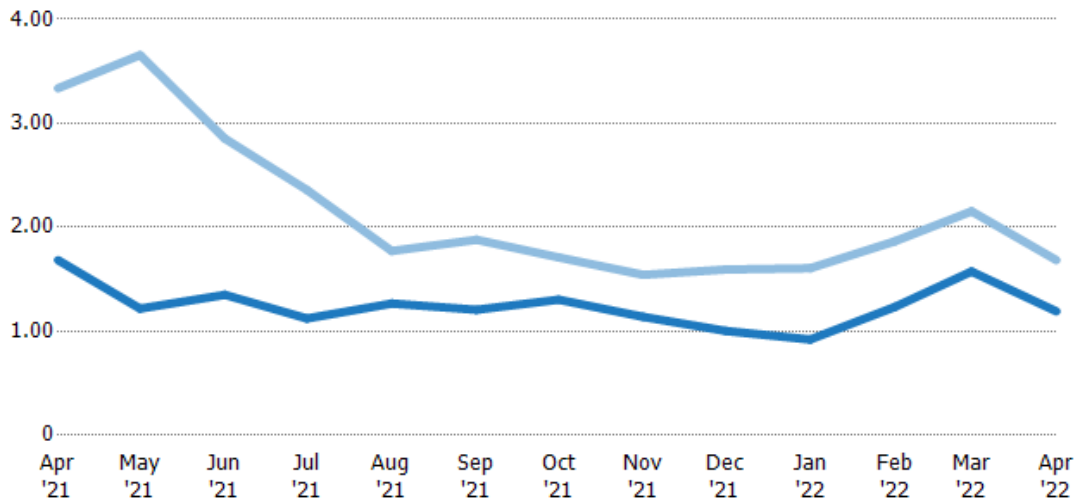
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Apr '21	\$265K	\$225K	18%
May '21	\$267K	\$237K	13%
Jun '21	\$247K	\$234K	6%
Jul '21	\$256K	\$237K	8%
Aug '21	\$239K	\$241K	-1%
Sep '21	\$231K	\$235K	-2%
Oct '21	\$233K	\$241K	-3%
Nov '21	\$236K	\$236K	0%
Dec '21	\$250K	\$241K	4%
Jan '22	\$281K	\$250K	13%
Feb '22	\$293K	\$250K	17%
Mar '22	\$312K	\$270K	16%
Apr '22	\$328K	\$265K	23%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Apr '21	1.68	3.34	-50%
May '21	1.22	3.66	-67%
Jun '21	1.35	2.85	-53%
Jul '21	1.12	2.36	-52%
Aug '21	1.27	1.77	-29%
Sep '21	1.21	1.88	-36%
Oct '21	1.3	1.71	-24%
Nov '21	1.14	1.54	-26%
Dec '21	1	1.59	-37%
Jan '22	0	1.61	-43%
Feb '22	1.23	1.87	-34%
Mar '22	1.57	2.15	-27%
Apr '22	1.19	1.68	-29%



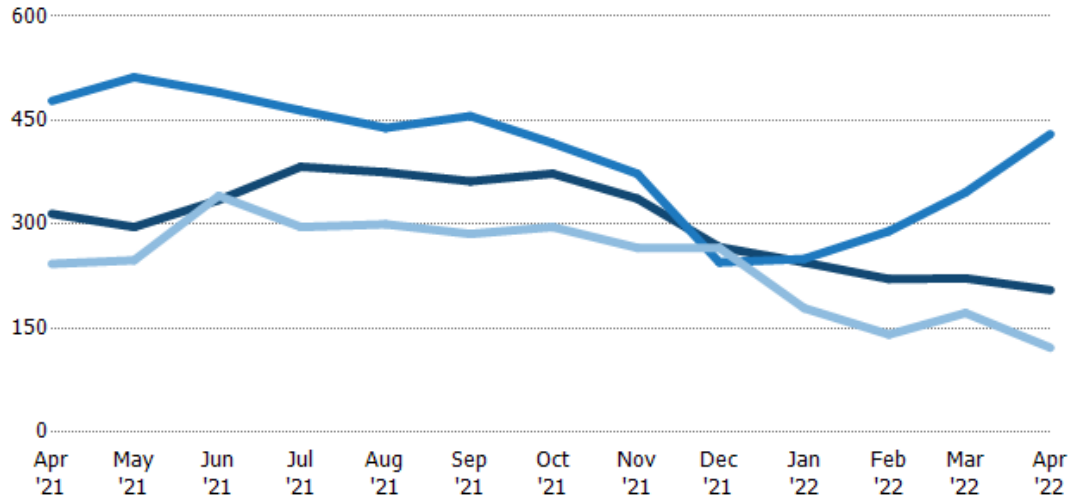


## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family



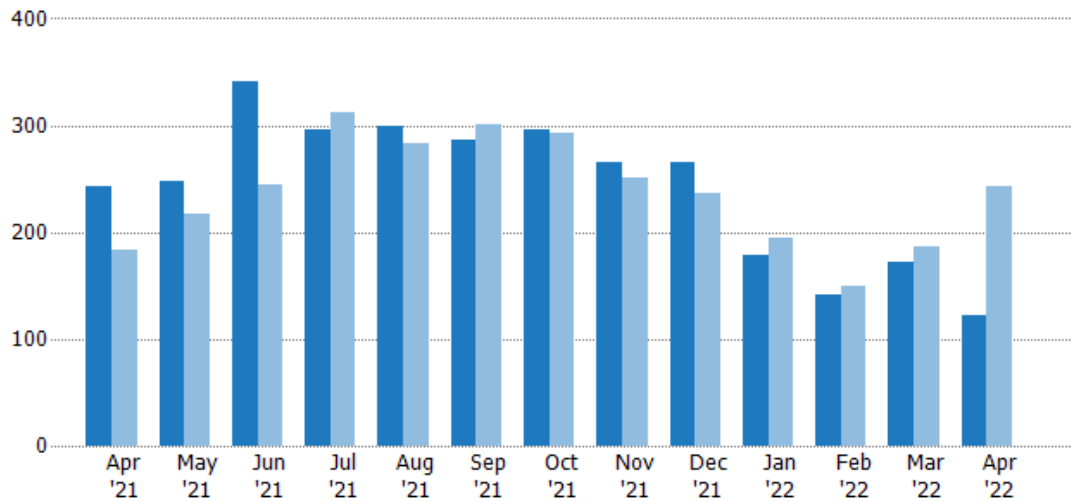
Active	315	296	335	383	375	362	373	337	267	245	221	222	205
Pending	478	512	490	464	439	456	417	373	245	250	290	346	430
Sold	243	248	341	296	300	286	296	266	266	179	141	172	122

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family



Current Year	243	248	341	296	300	286	296	266	266	179	141	172	122
Prior Year	183	217	245	312	283	301	293	251	236	194	150	187	243
Percent Change from Prior Year	33%	14%	39%	-5%	6%	-5%	1%	6%	13%	-8%	-6%	-8%	-50%





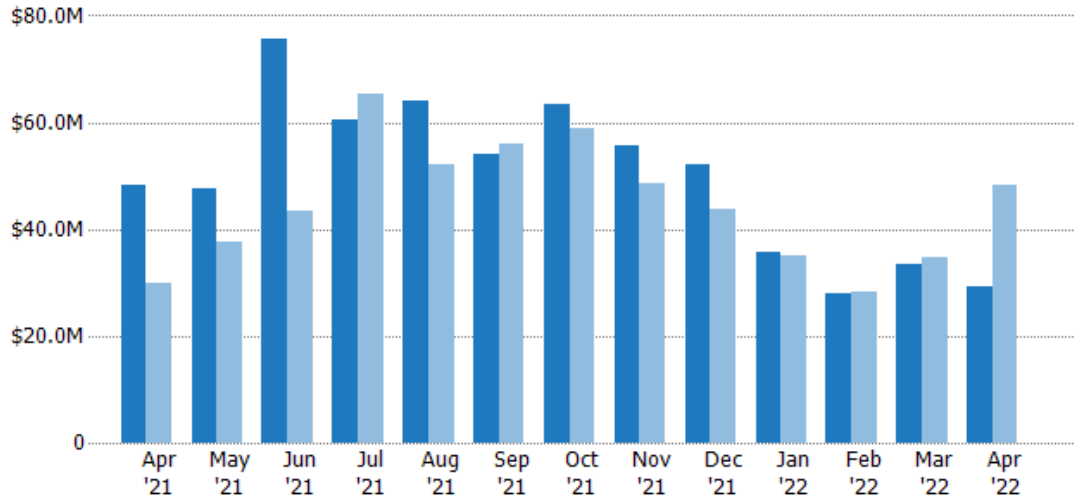
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$29.3M	-39.2%
Apr '21	\$48.2M	60.5%
Apr '20	\$30M	-0.9%



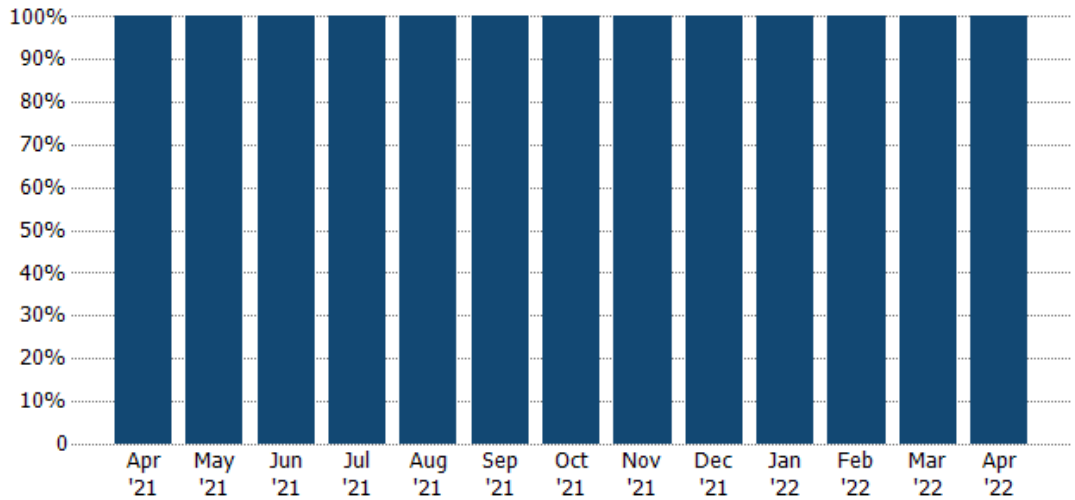
Current Year	\$48.2M	\$47.6M	\$75.5M	\$60.5M	\$64.1M	\$54M	\$63.2M	\$55.5M	\$52.1M	\$35.7M	\$27.9M	\$33.5M	\$29.3M
Prior Year	\$30M	\$37.7M	\$43.5M	\$65.4M	\$52M	\$56.1M	\$58.9M	\$48.7M	\$43.6M	\$35.2M	\$28.4M	\$34.8M	\$48.2M
Percent Change from Prior Year	61%	26%	73%	-8%	23%	-4%	7%	14%	19%	2%	-2%	-4%	-39%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family



Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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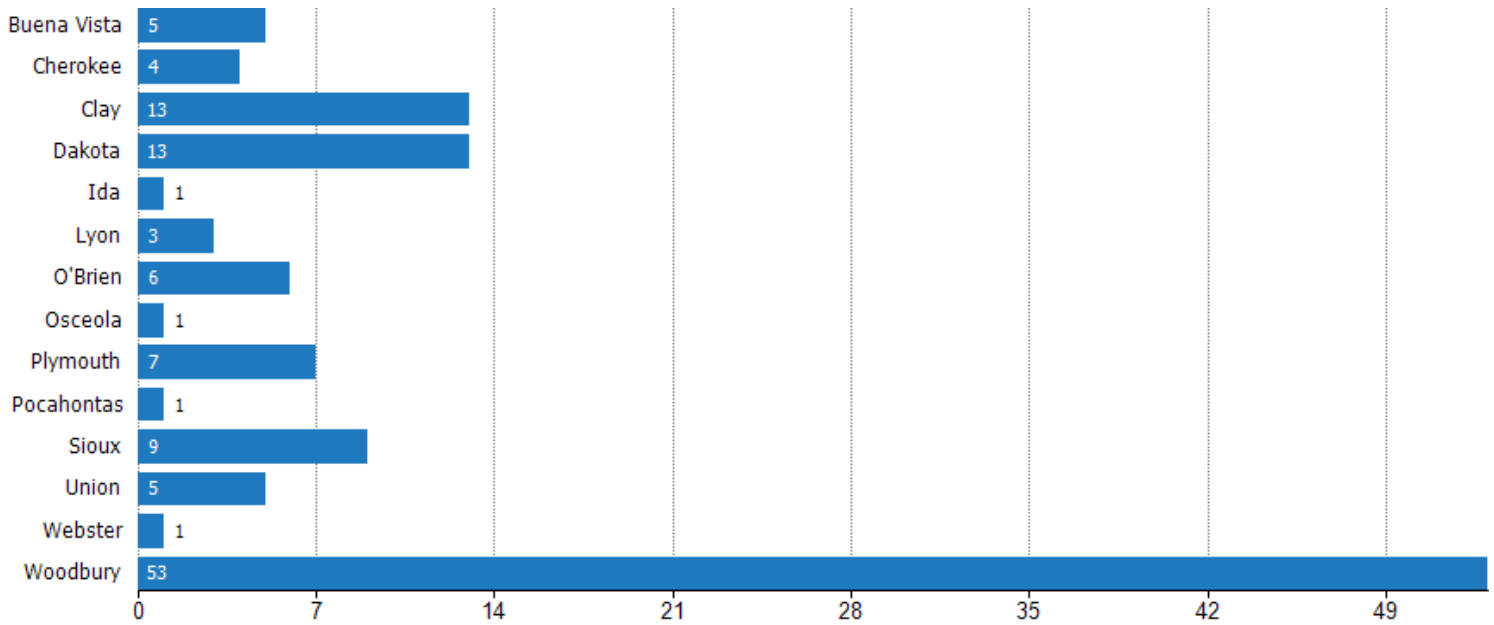




## Closed Sales (By County)

The total number of residential properties sold during the last month by county.

Filters Used: Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Multifamily/Multiplex, Other Residential, Single Family

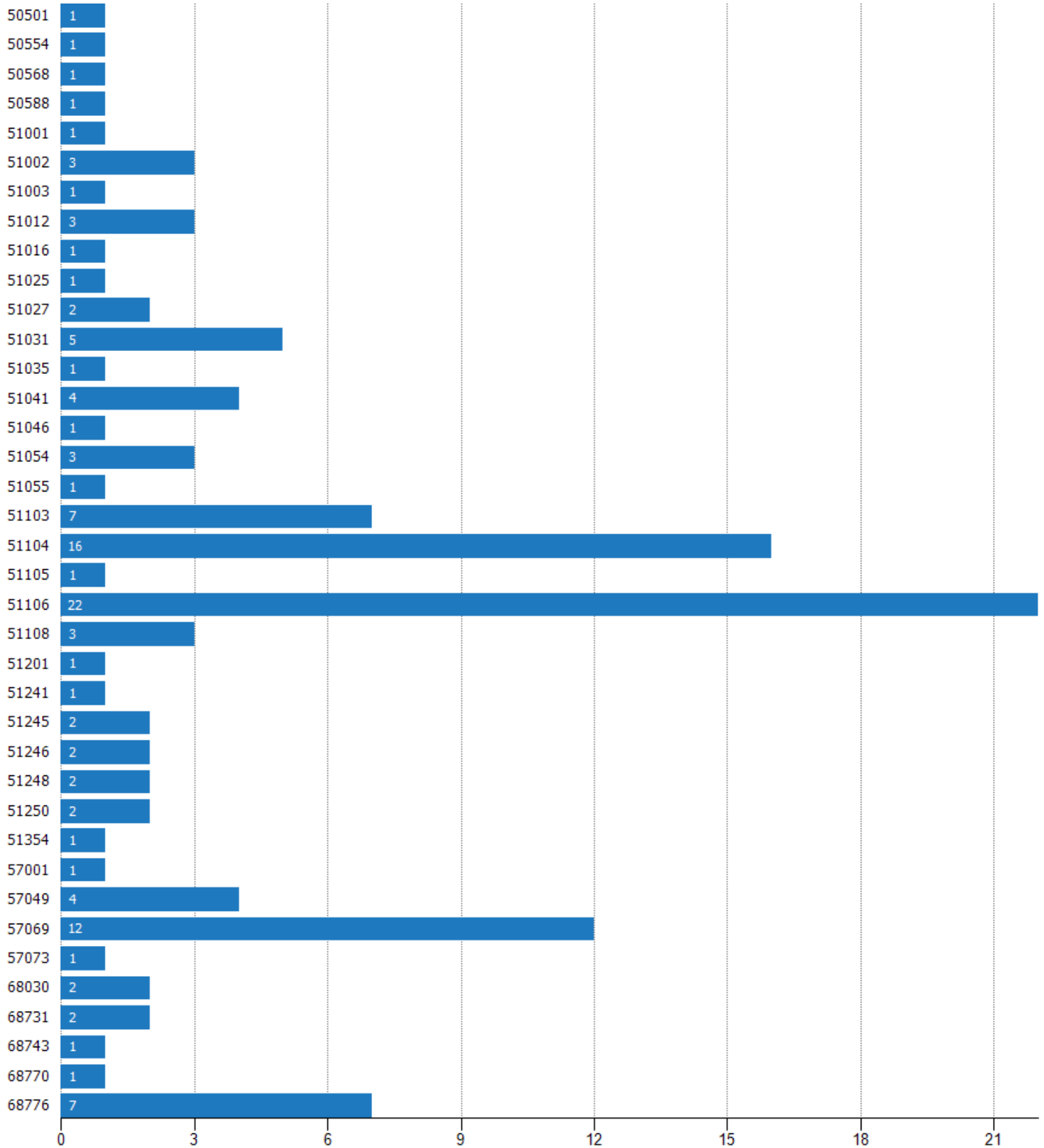




## Closed Sales (By Zip)

The total number of residential properties sold during the last month by zip.

Filters Used: Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Multifamily/Multiplex, Other Residential, Single Family







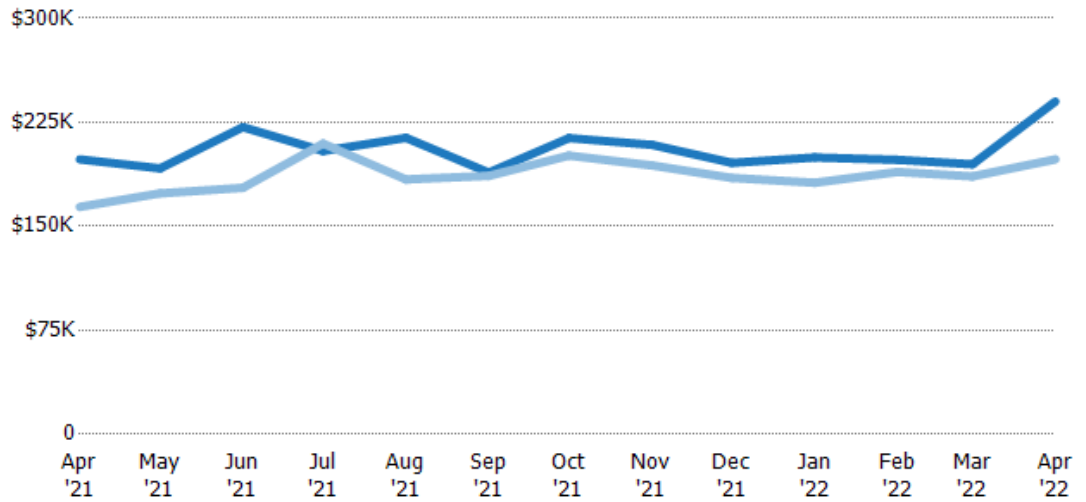
## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family

Month/ Year	Price	% Chg.
Apr '22	\$240K	21%
Apr '21	\$198K	20.9%
Apr '20	\$164K	-7.4%



Current Year	\$198K	\$192K	\$222K	\$204K	\$214K	\$189K	\$214K	\$209K	\$196K	\$200K	\$198K	\$195K	\$240K
Prior Year	\$164K	\$174K	\$178K	\$210K	\$184K	\$186K	\$201K	\$194K	\$185K	\$181K	\$189K	\$186K	\$198K
Percent Change from Prior Year	21%	10%	25%	-3%	16%	1%	6%	8%	6%	10%	5%	5%	21%

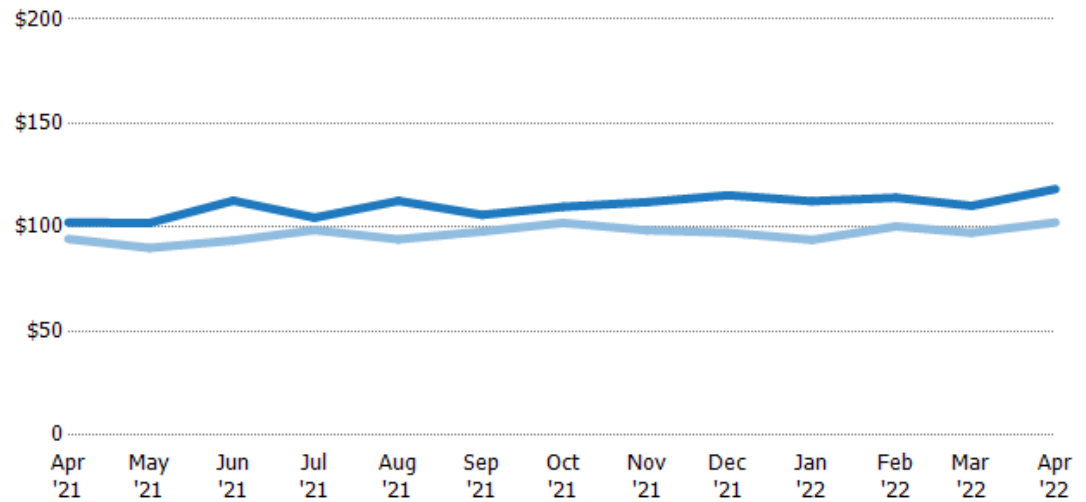
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr '22	\$118	15.7%
Apr '21	\$102	8.4%
Apr '20	\$94.4	-11%



Current Year	\$102	\$102	\$113	\$105	\$113	\$106	\$110	\$112	\$115	\$113	\$114	\$110	\$118
Prior Year	\$94.4	\$90.1	\$93.6	\$98.6	\$94.2	\$97.9	\$102	\$98.5	\$97.4	\$93.9	\$100	\$97.4	\$102
Percent Change from Prior Year	8%	13%	20%	6%	20%	8%	8%	14%	18%	20%	14%	13%	16%



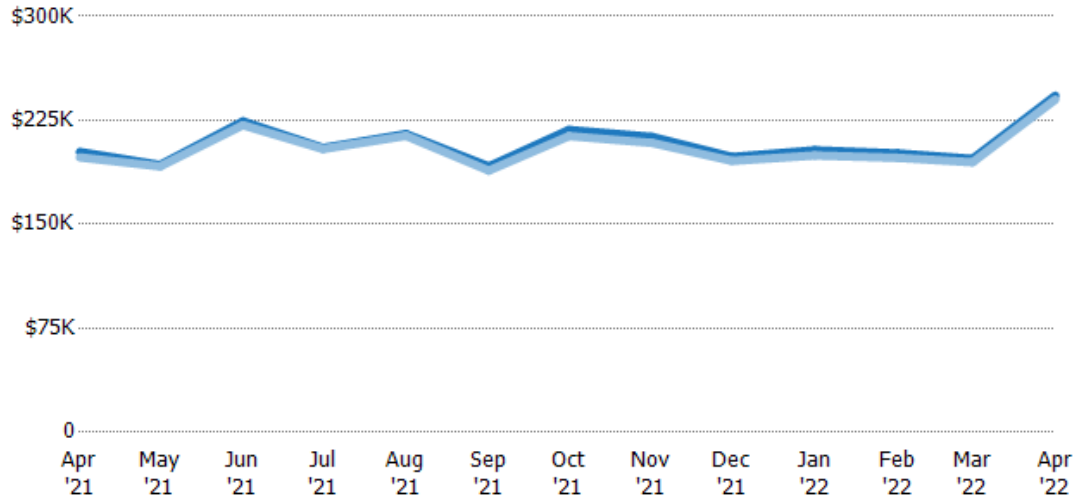


## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt.,  
Mobile/Manufactured,  
Multifamily/Multiplex, Other  
Residential, Single Family



	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22
Avg List Price	\$202K	\$193K	\$224K	\$205K	\$215K	\$192K	\$218K	\$213K	\$199K	\$203K	\$201K	\$197K	\$243K
Avg Sales Price	\$198K	\$192K	\$222K	\$204K	\$214K	\$189K	\$214K	\$209K	\$196K	\$200K	\$198K	\$195K	\$240K
Avg Sales Price as a % of Avg List Price	98%	99%	99%	100%	99%	98%	98%	98%	99%	98%	98%	99%	99%



## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** NBS April 2022

**Run Date:** 05/06/2022

**Scheduled:** No

**Report Date Range:** From 4/2021 To: 4/2022

### Information Included

- Include Cover Sheet
- Include Key Metric Summary \*
- Include Metrics By: County, ZIP Code
- Averages
- Include Appendix
- Medians

\* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** Condo/Townhouse/Apt.    Mobile/Manufactured    Multifamily/Multiplex  
 Other Residential    Single Family

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** All

**County:** All

**ZIP Code:** All

### Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

### Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

### Distressed Charts

- Distressed Listings
- Distressed Sales

### Data Tables Using 4/2022 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area

