



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	119	140	-15%	3,235	3,153	+2.6%
New Listing Volume	\$27,569,899	\$27,894,546	-1.2%	\$688,093,484	\$632,816,498	+8.7%
Active Listing Count	238	394	-39.6%	N/A	N/A	
Active Listing Volume	\$67,251,910	\$93,814,380	-28.3%	N/A	N/A	
Average Listing Price	\$282,571	\$238,108	+18.7%	\$252,249	\$226,002	+11.6%
Months of Inventory	0.9	1.6	-42.8%	1.4	2.7	-46%
Sales Activity Charts Metrics						
Closed Sales Count	261	236	+10.6%	3,077	2,788	+10.4%
Closed Sales Volume	\$51,305,101	\$43,589,962	+17.7%	\$620,859,718	\$515,291,469	+20.5%
Average Sales Price	\$196,571	\$184,703	+6.4%	\$201,774	\$184,825	+9.2%
Average Sales Price per Sq Ft	\$116	\$97	+19.4%	\$107	\$96	+11.6%





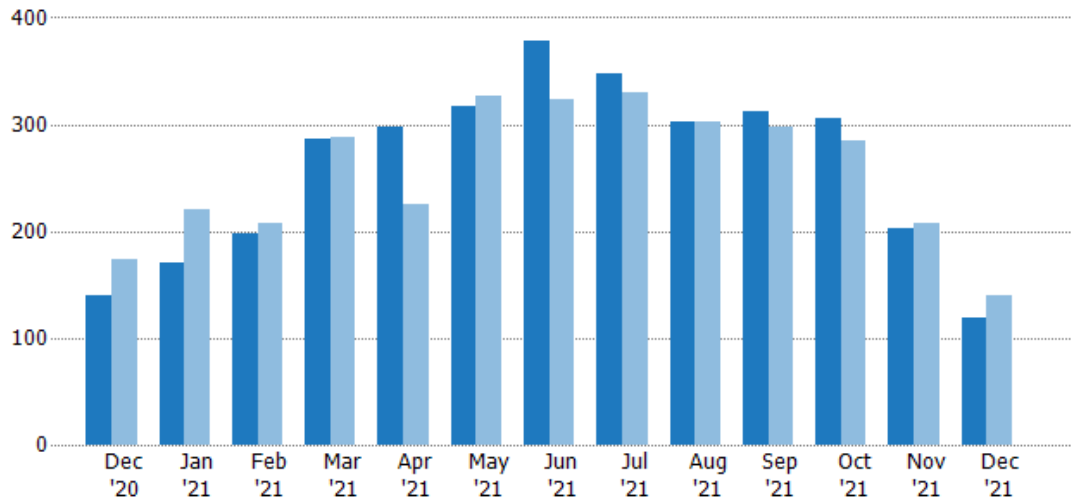
New Listings

The number of new residential listings that were added each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

Month/Year	Count	% Chg.
Dec '21	119	-15%
Dec '20	140	-19.1%
Dec '19	173	-34.1%



Current Year	140	170	197	286	298	317	378	347	303	312	306	202	119
Prior Year	173	220	208	288	225	327	324	330	303	297	284	207	140
Percent Change from Prior Year	-19%	-23%	-5%	-1%	32%	-3%	17%	5%	0%	5%	8%	-2%	-15%

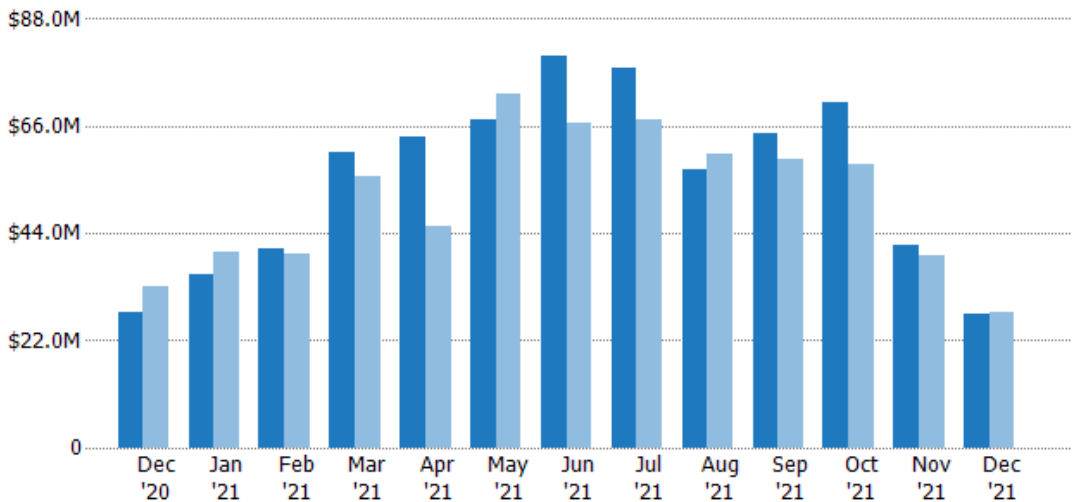
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

Month/Year	Volume	% Chg.
Dec '21	\$27.6M	-1.2%
Dec '20	\$27.9M	-15.4%
Dec '19	\$33M	-35.1%



Current Year	\$27.9M	\$35.6M	\$40.8M	\$60.8M	\$63.7M	\$67.4M	\$80.3M	\$77.9M	\$57.1M	\$64.4M	\$70.8M	\$41.7M	\$27.6M
Prior Year	\$33M	\$40.3M	\$39.7M	\$55.5M	\$45.5M	\$72.7M	\$66.7M	\$67.2M	\$60.2M	\$59.1M	\$58.2M	\$39.6M	\$27.9M
Percent Change from Prior Year	-15%	-12%	3%	9%	40%	-7%	20%	16%	-5%	9%	22%	5%	-1%





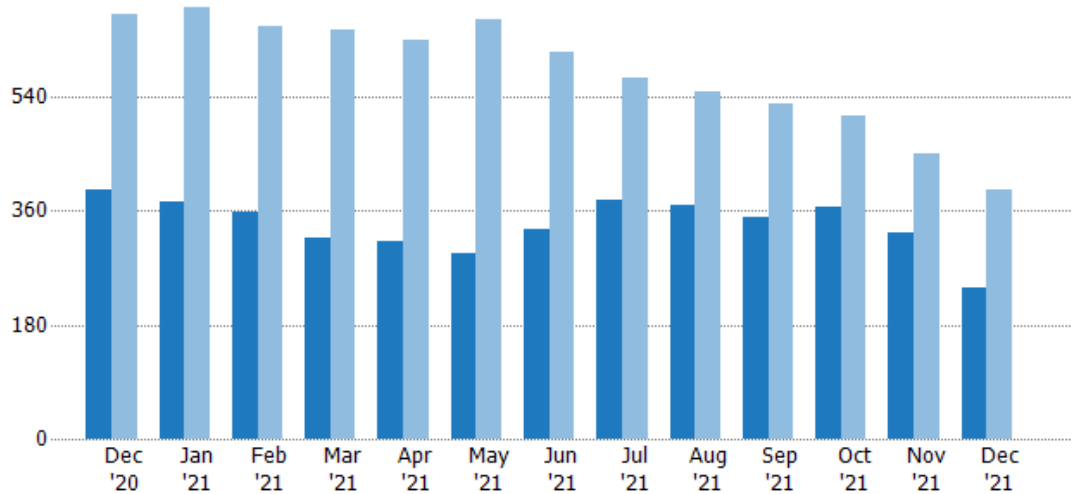
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

Month/ Year	Count	% Chg.
Dec '21	238	-39.6%
Dec '20	394	-41.1%
Dec '19	669	-7.2%



Current Year	394	374	357	318	312	292	332	376	369	351	365	324	238
Prior Year	669	681	650	645	630	663	611	571	549	528	510	449	394
Percent Change from Prior Year	-41%	-45%	-45%	-51%	-50%	-56%	-46%	-34%	-33%	-34%	-28%	-28%	-40%

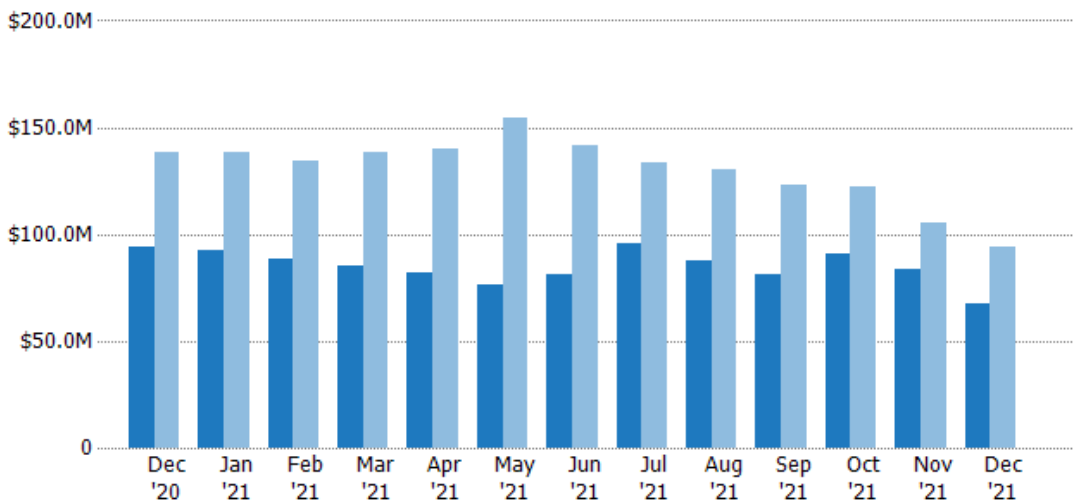
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

Month/ Year	Volume	% Chg.
Dec '21	\$67.3M	-28.3%
Dec '20	\$93.8M	-32.3%
Dec '19	\$139M	-9.8%



Current Year	\$93.8M	\$92.3M	\$88.1M	\$84.8M	\$81.7M	\$76.2M	\$81.4M	\$95.7M	\$87.7M	\$81.1M	\$91.2M	\$83.3M	\$67.3M
Prior Year	\$139M	\$139M	\$134M	\$138M	\$140M	\$155M	\$141M	\$134M	\$130M	\$123M	\$122M	\$105M	\$93.8M
Percent Change from Prior Year	-32%	-33%	-34%	-39%	-41%	-51%	-42%	-29%	-33%	-34%	-25%	-21%	-28%



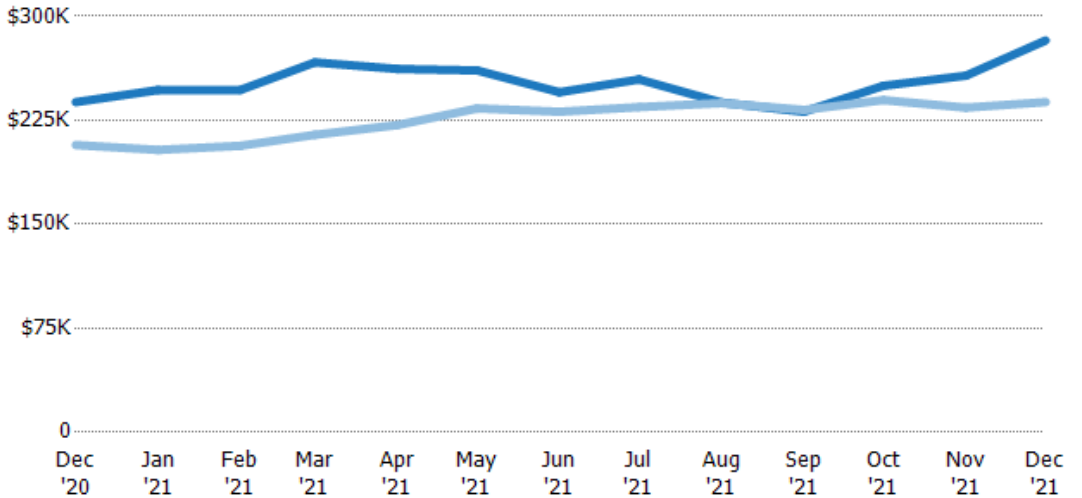


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



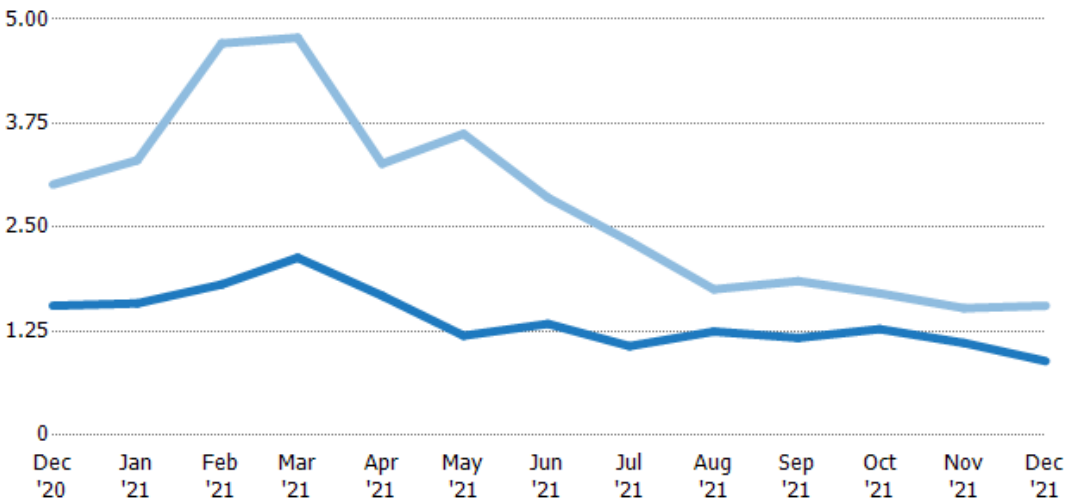
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$238K	\$247K	\$247K	\$267K	\$262K	\$261K	\$245K	\$254K	\$238K	\$231K	\$250K	\$257K	\$283K
Prior Year	\$207K	\$204K	\$207K	\$215K	\$222K	\$234K	\$231K	\$235K	\$237K	\$232K	\$240K	\$234K	\$238K
Percent Change from Prior Year	15%	21%	20%	24%	18%	12%	6%	9%	0%	-1%	4%	10%	19%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	1.56	1.58	1.81	2.13	1.68	1.2	1.34	1.07	1.25	1.17	1.28	1.11	0
Prior Year	3.01	3.31	4.71	4.78	3.26	3.62	2.86	2.33	1.75	1.85	1.71	1.53	1.56
Percent Change from Prior Year	-48%	-52%	-62%	-55%	-49%	-67%	-53%	-54%	-29%	-37%	-25%	-27%	-43%



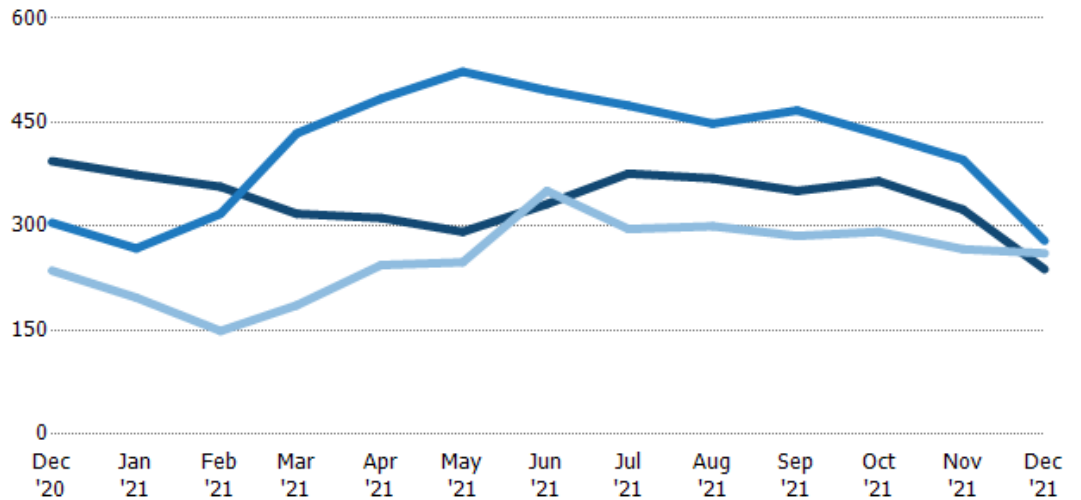


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



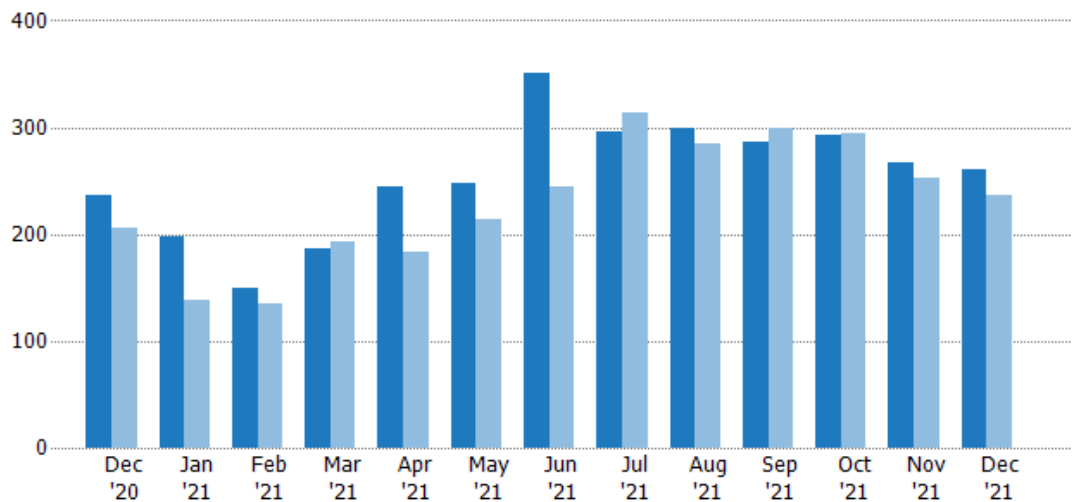
Active	394	374	357	318	312	292	332	376	369	351	365	324	238
Pending	305	268	318	434	484	523	496	474	448	467	433	396	279
Sold	236	197	149	186	244	248	351	296	300	286	292	267	261

Closed Sales

The total number of residential properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



Current Year	236	197	149	186	244	248	351	296	300	286	292	267	261
Prior Year	206	138	135	193	183	214	245	313	285	299	294	253	236
Percent Change from Prior Year	15%	43%	10%	-4%	33%	16%	43%	-5%	5%	-4%	-1%	6%	11%





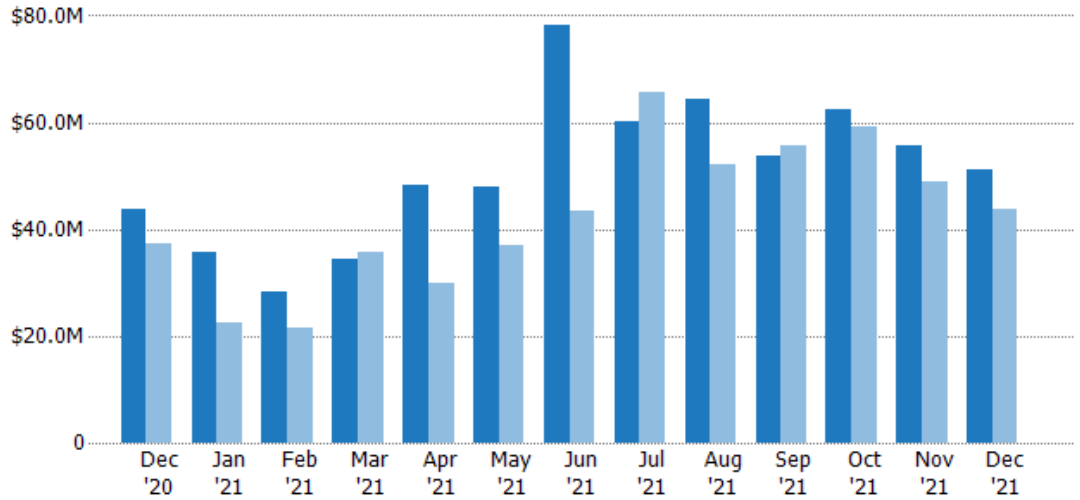
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family

Month/ Year	Volume	% Chg.
Dec '21	\$51.3M	17.7%
Dec '20	\$43.6M	16.4%
Dec '19	\$37.4M	-25.6%



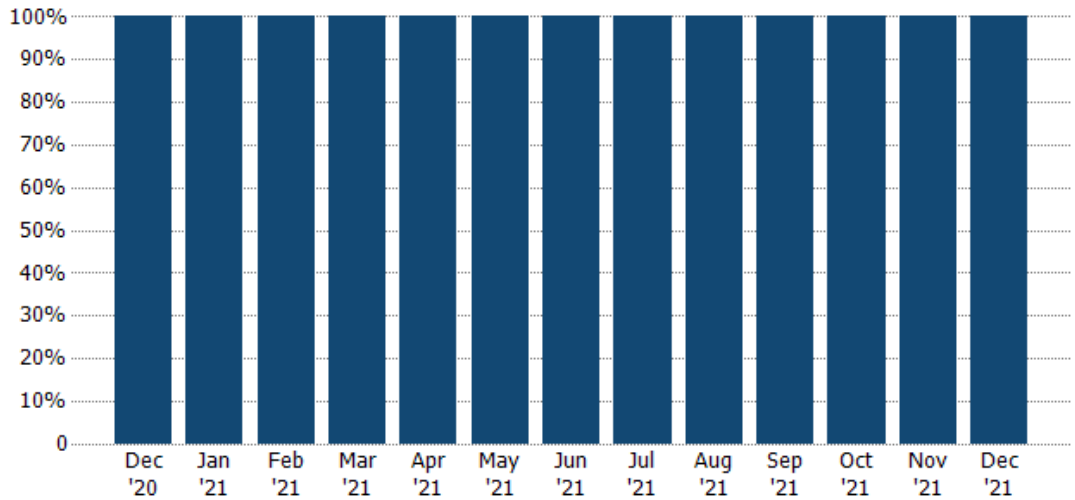
Current Year	\$43.6M	\$35.6M	\$28.1M	\$34.5M	\$48.4M	\$48M	\$78.2M	\$60.3M	\$64.4M	\$53.8M	\$62.5M	\$55.8M	\$51.3M
Prior Year	\$37.4M	\$22.5M	\$21.5M	\$35.7M	\$30M	\$36.9M	\$43.4M	\$65.5M	\$52.2M	\$55.8M	\$59.2M	\$49M	\$43.6M
Percent Change from Prior Year	16%	58%	31%	-3%	61%	30%	80%	-8%	23%	-4%	6%	14%	18%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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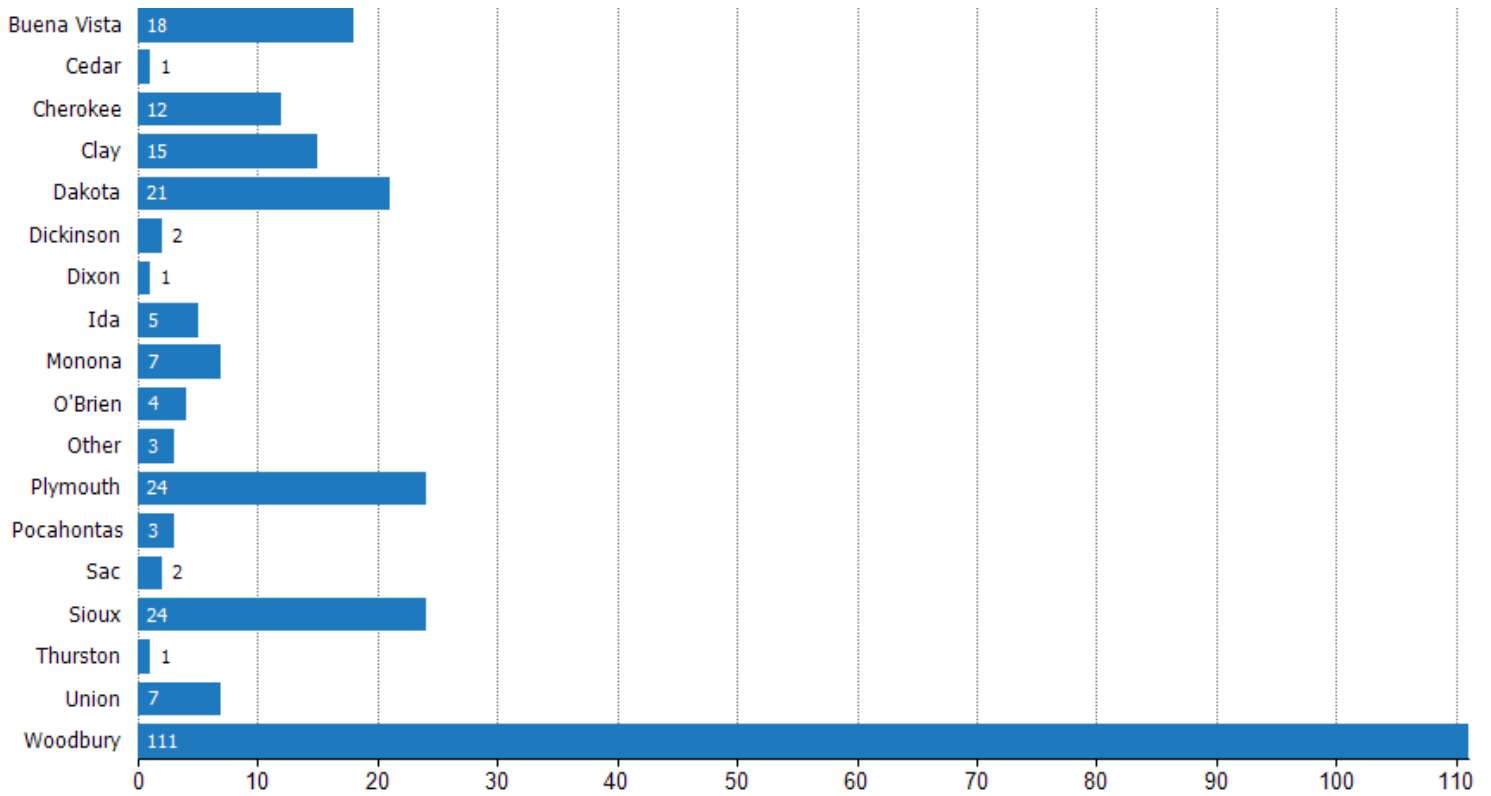




Closed Sales (By County)

The total number of residential properties sold during the last month by county.

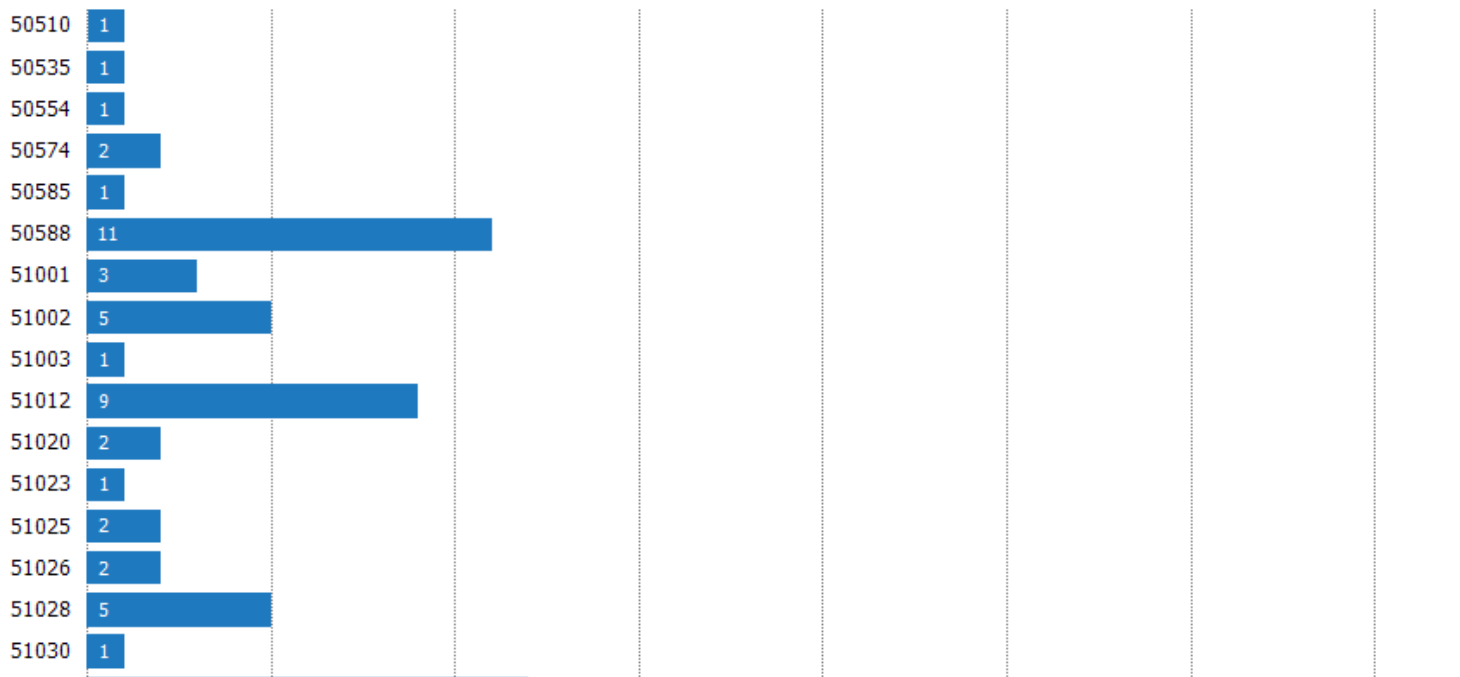
Filters Used: Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Multifamily/Multiplex, Other Residential, Single Family

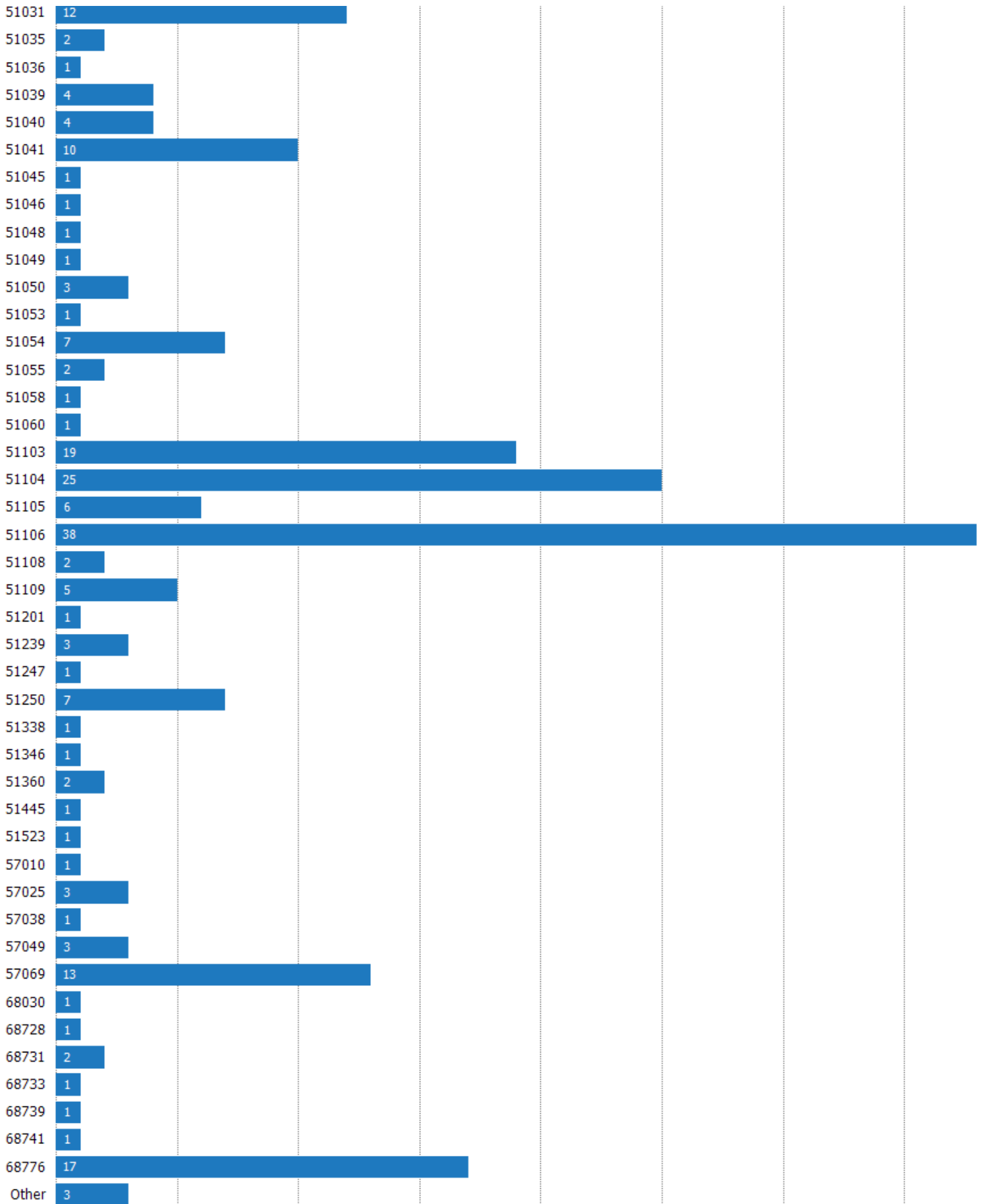


Closed Sales (By Zip)

The total number of residential properties sold during the last month by zip.

Filters Used: Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Multifamily/Multiplex, Other Residential, Single Family







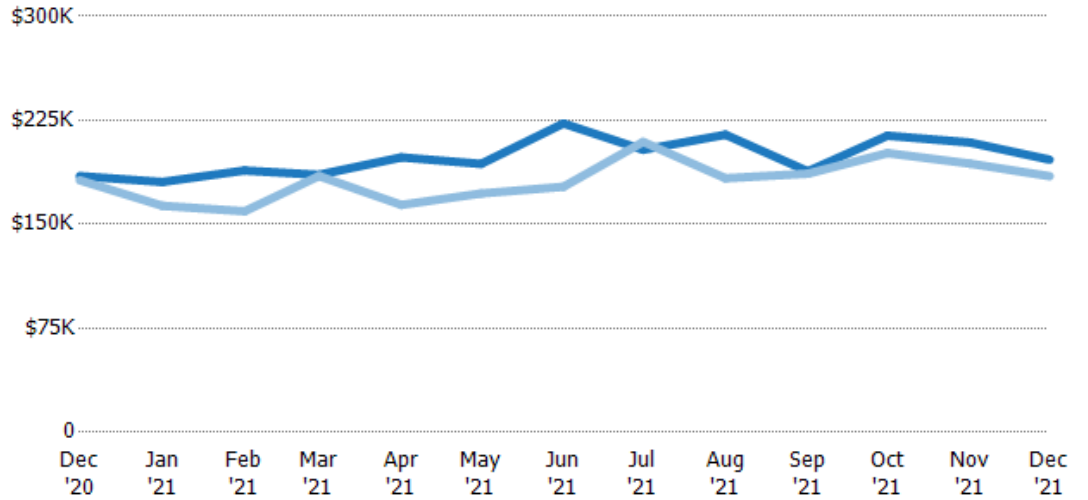
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured,
 Multifamily/Multiplex, Other
 Residential, Single Family

Month/ Year	Price	% Chg.
Dec '21	\$197K	6.4%
Dec '20	\$185K	1.6%
Dec '19	\$182K	-12.4%



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$185K	\$181K	\$189K	\$186K	\$198K	\$194K	\$223K	\$204K	\$215K	\$188K	\$214K	\$209K	\$197K
Prior Year	\$182K	\$163K	\$159K	\$185K	\$164K	\$172K	\$177K	\$209K	\$183K	\$187K	\$201K	\$194K	\$185K
Percent Change from Prior Year	2%	11%	18%	0%	21%	12%	26%	-3%	17%	1%	6%	8%	6%



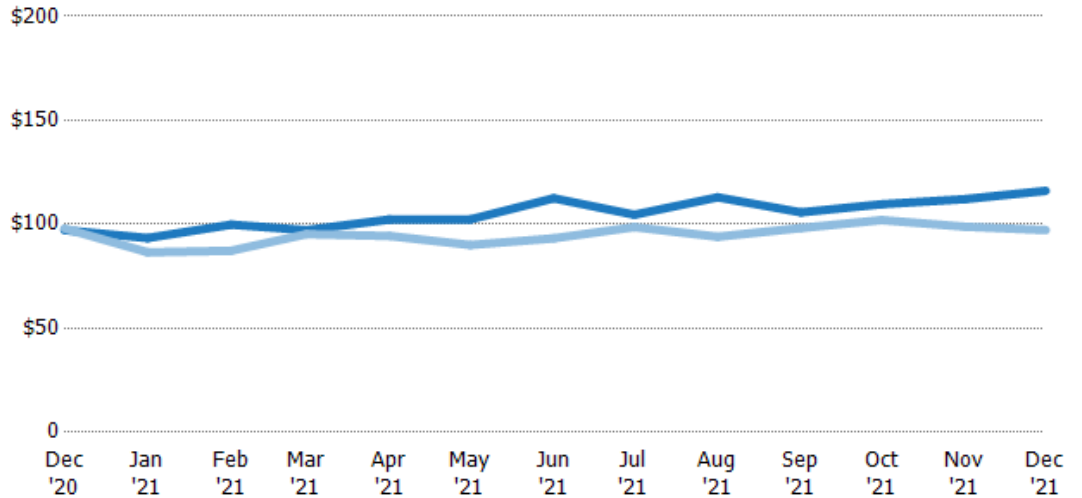


Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



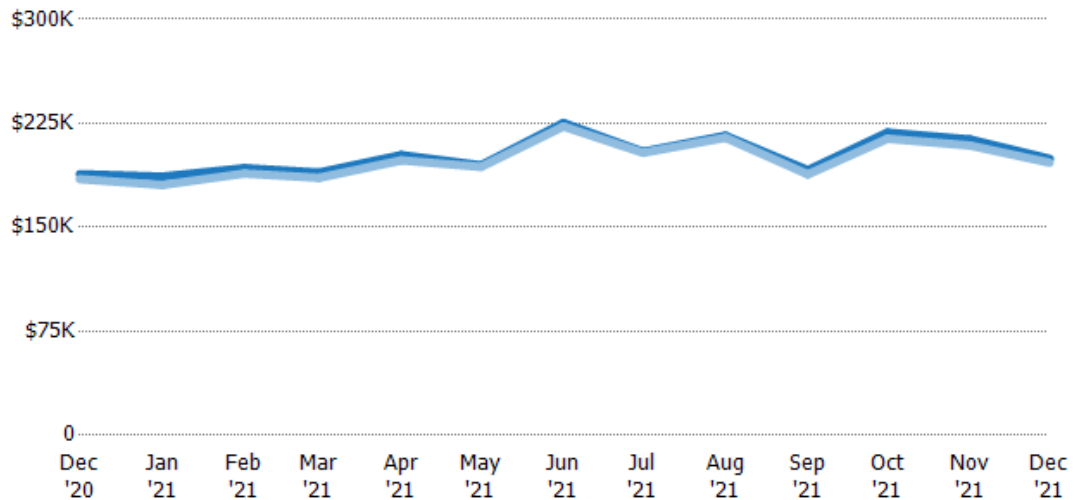
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Current Year	\$97.2	\$93.4	\$100	\$97.2	\$102	\$102	\$113	\$105	\$113	\$106	\$110	\$112	\$116
Prior Year	\$98	\$86.5	\$87.3	\$95.2	\$94.4	\$90.1	\$93.2	\$98.6	\$94	\$98.2	\$102	\$98.8	\$97.2
Percent Change from Prior Year	-1%	8%	14%	2%	8%	14%	21%	6%	20%	8%	7%	13%	19%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured,
Multifamily/Multiplex, Other
Residential, Single Family



	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg List Price	\$188K	\$187K	\$193K	\$189K	\$202K	\$195K	\$225K	\$204K	\$216K	\$191K	\$218K	\$213K	\$199K
Avg Sales Price	\$185K	\$181K	\$189K	\$186K	\$198K	\$194K	\$223K	\$204K	\$215K	\$188K	\$214K	\$209K	\$197K
Avg Sales Price as a % of Avg List Price	98%	97%	98%	98%	98%	99%	99%	100%	99%	98%	98%	98%	99%





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: NBS Report

Run Date: 01/04/2022

Scheduled: Yes

Report Date Range: From 12/2020 To: 12/2021

Information Included

Include Cover Sheet

Include Key Metric Summary *

Include Metrics By: County, ZIP Code

Averages

Include Appendix

Medians

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS: All

Listing Filters

Property Types: Condo/Townhouse/Apt. Other Residential Mobile/Manufactured Single Family Multifamily/Multiplex

Sales Types: All

Price Range: None

Location Filters

State: All

County: All

ZIP Code: All

Listing Activity Charts

New Listings

Active Listings

Average Listing Price

Average Listing Price per Sq Ft

Average Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Average Sales Price

Average Sales Price per Sq Ft

Average Sales Price vs Listing Price

Average Sales Price vs Est Value

Distressed Charts

Distressed Listings

Distressed Sales

Data Tables Using 12/2021 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area

